# MMTC LIMITED, SCOPE COMPLEX, LODHI ROAD, NEW DELHI, INDIA

| NO  | NOTICE INVITING E-TENDER NO. MMTC/FERT/ UREA EXPORT/2013-14/03 DATED 11.03.2014 FOR SUPPLY OF BAGGED UREA |   |  |  |  |
|-----|---|---|--|--|--|
| 1.  | COMMODITY   | SUPPLY OF IMPORTED PRILLED / GRANUALAR UREA   |  |  |  |
| 2.  | QUANTITY  | 35000 M.T. +/- 5% IN 50 KGS NET BAGS WITH SPECIFIC MARKING TO BE PROVIDED BY MMTC AT THE TIME OF AWARDING THE CONTRACT. NET WEIGHT OF EACH BAG SHOULD BE 50 KGS WHILE THE GROSS WEIGHT SHOULD NOT BE LESS THAN 50.200 KGS.  |  |  |  |
| 3.  | SPECIFICATIONS OF<br>UREA FERTILIZER AND<br>QUANTITY REQUIRED   | PRILLED / GRANULAR UREA  NITROGEN % BY WT. MIN 46  MOISTURE % BY WT. MAX 1.0  BIURET % MAX 1.5  Particle size – not less than 90 per cent of the material shall pass through 2.8mm IS sieve and not less than 80 per cent by weight shall be retained on 1 mm IS sieve.  The material should be free flowing with white granules. |  |  |  |
| 4   | SPECIFICATION OF BAGS   | THE FERTILIZER SHOULD BE PACKED IN 50KGS NET IN POLYPROPYLENE WOVEN BAGS WITH POLYETHYLENE INNER BAGS. THE WEIGHT OF OUTER POLYPROPYLENE BAG AND INNER POLYPROPYLENE BAG SHOULD NOT BE LESS THAN 200 GRAMS. THE BAG SHOULD BE STICHED WITH STRONG SYNTHETIC THREAD.  SPARE BAGS SHOULD ALSO FOLLOW THE SAME SPECIFICATION.        |  |  |  |
| 5.  | MARKINGS ON BAGS<br>(MARKINGS ARE<br>CUMPULSORY)  |   |  |  |  |
| 6.  | DISCHARGE POINT   | DESIGNATED WAREHOUSES IN NEPAL AT BIRATNAGAR, BIRGUNJ AND BHAIRAHAWA AT INDO-NEPALESE BORDER. BREAK UP OF QUANTITY BETWEEN THE THREE DESIGNATED WAREHOUSES SHALL BE INFORMED TO THE SUCCESSFUL BIDDER SUBSEQUENTLY.   |  |  |  |
| 7.  | DELIVERY PERIOD   | PROMPT BUT LATEST WITHIN 130 DAYS FROM THE LAST DATE OF VALIDITY OF OFFER. BIDDERS ARE REQUESTED TO OFFER THE EARLIEST DELIVERY AT THE DESIGNATED WAREHOUSES  |  |  |  |
| 8.  | ORIGIN  | TO BE INDICATED BY BIDDERS.   |  |  |  |
| 9.  | PRICE   | TO BE INDICATED BY BIDDERS IN INDIAN RUPEES OR IN US DOLLARS PER METRIC TONNE FOR INDO-NEPALESE BORDER TILL THE THREE DESIGNATED WAREHOUSES.  |  |  |  |
| 10. | PAYMENT   | PAYMENT SHALL BE MADE ON CAD BASIS ON SUBMISSION OF SHIPPING DOCUMENTS ALONGWITH DULY ACKNOWLEDGED RECEIPT FROM MMTC/ITS AUTHORISED REPRESENTATIVES AFTER DELIVERY OF THE CARGO AT THE DESIGNATED   |  |  |  |

|     |                                    | WAREHOUSES.   |
|-----|------------------------------------|---|
| 11. | VALIDITY                           | OFFER SHOULD BE VALID UPTO 1700 HRS IST ON 23-04-2014   |
| 12. | INSPECTION                         | CARGO SHALL BE INSPECTED FOR QUANTITY AND QUALITY BY AN INTERNATIONALLY REPUTED INSPECTION AGENCY APPOINTED BY MMTC.  |
| 13. | INSURANCE                          | INSURANCE SHALL BE ARRANGED BY SELLER AND THE DULY ENDORSED POLICY COVERING MOVEMENT UPTO THE THREE DELIVERY POINTS SHOULD BE SUBMITTED ALONGWITH OTHER DOCUMENTS WHICH WILL BE SPECIFIED BY MMTC AT THE TIME OF SIGNING OF THE CONTRACT.   |
| 14. | MANUFACTURER'S CONFIRMATION        | THE TENDERER SHOULD SUBMIT A WRITTEN CONFIRMATION FROM MANUFACTURER STATING THE GUARANTEE TO SUPPLY THE GOODS AS PER THE SPECIFICATION AND QUANTITY MENTIONED IN THE TENDER DOCUMENT.  ONLY THOSE COUNTRIES OF ORIGIN WILL BE ACCEPTABLE WHICH ARE NOT RESTRICTED BY U.S. FOR WHICH MANUFACTURER ANALYSIS AND NON-CONTAMINATION CERTIFICATES HAVE BEEN SUBMITTED WITH THE TENDER DOCUMENT.  |
| 15. | ANALYSIS TEST REPORT               | TENDERES WITH THEIR TENDERS SHOULD FURNISH DETAIL DESCRIPTION AND SPECIFICATIONS OF THE MATERIALS OFFERED TOGETHER WITH ANALYSIS CERTIFICATES.  (I) PRESENTED ANALYSIS REPORT SHOULD BE SUPPORTED BY THE TEST REPORT ISSUES OR ENDORSED BY GOVERNMENT APPROVED INDEPENDENT TESTING LABORATORY ALONGWITH THE RELATED DOCUMENTS.  (II) THE COPY OF UP TO DATE TEST REPORT BEARING OFFICIAL SEAL AND SIGNATURE SHOULD PERTAIN TO THE OFFERED MATERIALS AND SHOULD BE ISSUED OR ENDORSED BY THE GOVERNMENT APPROVED INDEPENDENT TESTING LABORATORIES. NON —SUBMISSION OF THE PROPER TYPE OF TEST REPORT FOR THE OFFERED MATERIALS ALONGWITH THE TENDER DOCUMENT SHALL RENDER THE BID LIABLE TO REJECTION. |
| 16. | CRTIFICATE FOR<br>AGRICULTURAL USE | THE TENDERES ALONGWITH THE TENDER SHOULD ALSO SUBMIT A CERTIFICATE ISSUED OR ENDORSED BY THE GOVERNMENT APPROVED TESTING LABORATORIES THAT THE FERTILIZER TO BE SUPPLIED UNDER THIS TENDER IS FIT FOR AGRICULTURAL USE.   |
| 17. | EMD/ BID BOND                      | CATEGORY-I "PRODUCERS" WHO SUBMIT THE BIDS DIRECTLY (OR THROUGH AUTHORIZED REPRESENTATIVE/AGENT IN INDIA) AND OFFERING TECHNICAL GRADE UREA FROM THEIR OWN PRODUCTION UNITS ARE EXEMPT FROM SUBMISSION OF BID BOND. ONLY THOSE PRODUCERS WILL BE TREATED AS "PRODUCERS" WHOSE NAMES ARE LISTED IN IFA PUBLICATION "SURVEY OF UREA CAPACITIES 1995" OR ANY UPDATED EDITION AND THE SUPPORTING DOCUMENTS ARE ENCLOSED.  |

CATEGORY - II "ACCREDITED SUPPLIERS" AS RECOGNIZED BY MMTC SHALL SUBMIT A BID BOND AT THE RATE OF US \$ 4.00 PMT OF THE QUANTITY OFFERED.

#### LIST OF ACCREDITED SUPPLIERS:

- 1. HELM
- 2. KEYTRADE
- 3. AMEROPA
- 4. A.C. TOEPFER
- 5. GAVILON
- 6. SWISS SINGAPORE
- 7 DREYMOOR FERTILIZER OVERSEAS PTE LTD.
- 8. RARE EARTH COMMODITIES DMCC
- 9. AMBER FERTILIZER
- 10. TRANSGLOBE DMCC
- 11. QUANTUM FERTILIZERS
- 12. KISAN INTERNATIONAL
- 13. BARY CHEMICALS
- 14. CONTINENTAL TRADERS PTE. LTD.
- 15. AGORA INTERNATIONAL TRADING PRIVATE LIMITED, SINGAPORE
- 16. FERTILISUL INTERNATIONAL LTD.
- 17. EMMSONS GULF DMCC
- 18. LIVEN AGRICHEM PTE. LTD.
- 19. MTPL SINGAPORE
- 20. QATAR CHEMICALS AND PETROCHEMICAL MARKETING AND DISTRIBUTION COMPANY(MUNTAJAT)

CATEGORY- III ALL OTHER BIDDERS WHO ARE NOT COVERED ABOVE SHALL SUBMIT A BID BOND @ US \$ 10.00 PMT OF THE QUANTITY OFFERED.

TENDERERS SHOULD FURNISH ALONGWITH THEIR OFFER, BID SECURITY IN US DOLLARS BY MEANS OF A BANK GUARANTEE ISSUED BY A SCHEDULED BANK IN NEW DELHI IN ORIGINAL, FOR VALUES AS MENTIONED ABOVE STRICTLY IN THE PRESCRIBED PROFORMA (ANNEXURE I) IN FAVOUR OF MMTC LIMITED AND SHOULD BE KEPT VALID FOR A MINIMUM PERIOD OF ONE MONTH FROM THE LAST DATE OF VALIDITY OF OFFER. DEVIATIONS IN THE FORMAT OF BID BOND ARE NOT ACCEPTABLE. BIDS ARE LIABLE TO BE REJECTED IN CASE OF CONDITIONAL BID BONDS.

CATEGORY II & III BIDDERS HAVE TO SUBMIT BANK REFERENCE TO SHOW CREDIT WORTHINESS OF BIDDER ALONGWITH THE BID.

CATEGORY III BIDDERS ARE ALSO REQUIRED TO SUBMIT A CREDIT RATING REPORT FROM ANY OF THE FOLLOWING INTERNATIONAL CREDIT RATING AGENCIES:

- 1. DUN & BRADSTREET
- 2. MOODY'S

|     |               | 3. STAN    | DARD & POOR  |
|-----|---------------|------------|--|
|     |               | J. STAIN   | DIND WI OOK  |
|     |               | CREDIT RA  | TINGS NEED TO BE MINIMUM SATISFACTORY OR   |
|     |               | _          | NT. REPORT TO BE SUBMITTED TO MMTC IN A  |
|     |               |            | VER, BEFORE DUE TIME/DATE OF THE TENDER.   |
| 18. | PERFORMANCE   |            | NT OF AN OFFER BEING ACCEPTED, PERFORMANCE                                       |
|     | GURANTEE BOND |            | E BOND SHALL HAVE TO BE SUBMITTED BY THE   |
|     |               | _          | STRICTLY AS PER MMTC'S FORMAT ONLY E-II) WITHIN 7 DAYS FROM THE DATE OF ISSUANCE |
|     |               |            | ANCE OF OFFER. CONDITIONAL PG BONDS ARE NOT                                      |
|     |               | ACCEPTABI  |  |
|     |               | THROUGH A  | ANY INDIAN SCHEDULED BANK IN NEW DELHI. THE                                      |
|     |               | VALUE OF   | THE PG BOND IN US DOLLARS SHALL BE AS  |
|     |               | FOLLOWS:   |  |
|     |               | CATEGORY   | -I(PRODUCERS) 1% VALUE OF  |
|     |               | CATEGORY   | THE CONTRACT   |
|     |               | CATEGORY   | -II(ACCREDITED SUPPLIERS) 3% VALUE OF<br>THE CONTRACT                            |
|     |               | CATEGORY   | - III OTHER BIDDERS 10% VALUE OF   |
|     |               | CHILOOKI   | THE CONTRACT   |
|     |               | PLEASE NO  | TE THAT PG BOND SHOULD BE KEPT VALID FOR A                                       |
|     |               | MINIMUM 1  | PERIOD OF ONE YEAR FROM THE LAST DATE OF   |
|     |               | VALIDITY C |  |
| 19. | GENERAL       | (I)        | PLEASE NOTE THAT THE FORM OF MATERIAL  |
|     |               |            | SHOULD BE STRICTLY AS PER SPECIFICATIONS   |
|     |               |            | AS MENTIONED ABOVE, CONFORMING TO INDIAN FCO.                                    |
|     |               | (II)       | INDIAN AGENT'S COMMISSION, IF ANY, WILL BE                                       |
|     |               |            | PAID ONLY IN INDIAN RUPEES AND DEDUCTED  |
|     |               |            | FROM THE INVOICE VALUE. PAYMENTS ARE   |
|     |               |            | SUBJECT TO STATUTORY DECUCTIONS.   |
|     |               | (III)      | MMTC RESERVES THE RIGHT TO ACCEPT OR   |
|     |               |            | REJECT ANY OR ALL TENDERS OR TO RE-TENDER AT MMTC'S SOLE DISCRETION WITHOUT      |
|     |               |            | ASSIGNING ANY REASONS.   |
|     |               | (IV)       | CONTRACT SHALL BE CONSTRUCTED AND  |
|     |               | (= , )     | GOVERNED BY INDIAN LAW.  |
|     |               | (V)        | SUPPLIERS HAVE TO FURNISH CERTIFICATE OF   |
|     |               |            | QUALITY, QUANTITY, NON-CONTAMINATION   |
|     |               |            | AND FIT FOR AGRICULTURE USE ISSUED BY AN   |
|     |               |            | INTERNATIONALLY REPUTED INSPECTION   |
|     |               | (VI)       | AGENCY APPOINTED BY MMTC .<br>GOODS SHOULD BE INSURED UPTO FINAL                 |
|     |               | ( 1)       | DESTINATION I.E BIRATNAGAR, BIRGUNJ AND  |
|     |               |            | BHAIRAHAWA.  |
|     |               | (VII)      | AMONG THE TOTAL QUANTITY OF UREA ABOUT   |
|     |               |            | 50% OF THE CONSIGNMENT SHOULD BE   |
|     |               |            | DELIVERED WITHIN 100 DAYS AND REST OF THE  |
|     |               |            | QUANTITY SHOULD BE DELIVERED WITHIN 120  |
|     |               |            | DAYS FROM THE SIGNING OF CONTRACT TO   |
|     |               |            | DIFFERENT THREE DESTINATIONS ((I.E.  |
|     |               |            | BIRATNAGAR, BIRGUNJ AND BHAIRAHAWA).   |

| (VIII)   | IN CASE BIDDERS ARE FINDING IT DIFFICULT TO |
|----------|---|
| ( ' 111) |   |
|          | PROVIDE BID BOND/ PG IN U.S. DOLLARS,       |
|          | BIDDERS MAY SUBMIT THE SAME IN              |
|          | EQUIVALENT RUPEES.                          |
| (IX)     | ALL CONDITIONS SUCH AS BID BOND/PG BOND,    |
|          | SPECIFICATION, MARKING ON THE BAGS,         |
|          | INSURANCE, LOADPORT INSPECTION, VALIDITY    |
|          | OF THE OFFER, DELIVERY, ETC SHOULD BE       |
|          | STRICTLY AS PER TENDER CONDITIONS.          |
| (X)      | ONE AND HALF (1.5) PERCENT SPARE BAGS       |
|          | SHULD BE DELIVERED FREE OF COST.            |

THE BIDS (BOTH TECHNICAL AND PRICE) ARE TO BE SUBMITTED LATEST BY 1100 HRS IST ON 25-03-2014 THROUGH THE ELECTRONIC MODE FOR WHICH YOU MAY LOG ON TO OUR WEBSITE HTTPS:// www.tenderwizard.com/MMTC

ONLY THE BID BONDS ARE REQUIRED TO BE SUBMITTED PHYSICALLY IN SEALED ENVELOPES TO BE DROPPED IN TENDER BOX, LATEST BY 1100 HRS IST ON 25-03-2014, PLACED AT MMTC LIMITED, FERTILIZER DIVISION, 7TH FLOOR, CORE 1, SCOPE COMPLEX, LODHI ROAD, NEW DELHI, BEFORE THE CLOSING TIME OF RECEIPT OF TENDERS.

### **ANNEXURE-I**

### **BID BOND PROFORMA**

(ON A STAMP PAPER OF RS. 100/- TO BE EXECUTED BY A DELHI/NEW DELHI BRANCH OF ANY SCHEDULED BANK OF INDIA)

M/S. MMTC LTD., FERTILIZER DIVISION, CORE NO.1 "SCOPE COMPLEX" 7- INSTITUTIONAL AREA. LODI ROAD. NEW DELHI-110 003. INDIA. DEAR SIRS, WHEREAS M/S. \_\_\_\_\_ (OFFEROR) HAS OFFERED TO SUPPLY A QUANTITY OF \_\_\_\_\_ MTS OF TECHNICAL GRADE UREA TO MMTC AND THE OFFEROR IS REQUIRED TO SUBMIT A BID BOND IN US DOLLARS AT THE RATE OF USD ....... PMT FOR THE OUANTITY OFFERED ALONGWITH THE OFFER AS A GUARANTEE FOR FULFILLMENT OF ALL THE TERMS AND CONDITIONS OF SUBSEQUENT SALE, WE (BANK WITH FULL ADDRESS) HEREBY GUARANTEE AND UNDERTAKE TO PAY IMMEDIATELY ON DEMAND BY MMTC LTD.. NEW DELHI THE AMOUNT OF US\$ \_\_\_\_\_ IN CASE THE OFFEROR FAILS TO PERFORM ANY OR ALL THE OBLIGATIONS, UNDERTAKEN BY HIM AS PER MMTC'S ACCEPTANCE WITHOUT RESERVATION, PROTEST, DEMUR AND RECOURSE TO SAID OFFEROR. ANY SUCH DEMAND IN WRITING MADE BY MMTC SHALL BE CONCLUSIVE AND BINDING ON US IRRESPECTIVE OF ANY DISPUTE OR DIFFERENCE RAISED BY THE OFFEROR. NOTWITHSTANDING ANYTHING MENTIONED HEREIN BEFORE, OUR LIABILITY UNDER THE GUARANTEE IS RESTRICTED TO US\$ \_\_\_\_\_ (US DOLLARS ONLY) AND IT WILL REMAIN IN FORCE UPTO \_\_\_\_\_ UNLESS A CLAIM UNDER THE GUARANTEE IS FILED AGAINST US ON OR BEFORE \_\_\_\_\_ ALL YOUR RIGHTS UNDER THE SAID GUARANTEE SHALL BE FOREFEITED AND WE SHALL BE RELIEVED AND DISCHARGED FROM ALL THE LIABILITIES THEREUNDER. WE, FURTHER AGREE THAT THE GUARANTEE HEREUNDER CONTAIN SHALL NOT SO AFFECTED BY CHANGE IN THE TERMS OF PURCHASE ORIGINALLY OFFERED BY THE OFFEROR. DATED: FOR

**BANK** 

PLACE:

# ANNEXURE II

### PERFORMANCE BANK GUARANTEE PROFORMA

|      | TERT ORIGINAL COLUMN TEEL I NOT ORIGIN  |
|------|---|
|      | Bank Guarantee No dated   |
|      | stamp paper of applicable amount to be executed by a Delhi / New Delhi Branch of a Scheduled Bank other Gramin Bank or Cooperative Bank)  |
| _    |   |
| То   |   |
|      | MMTC Limited  |
|      | 1, SCOPE Complex  |
|      | itutional Area  |
|      | i Road  |
| New  | Delhi 110003 (INDIA)  |
| Dear | Sirs,   |
| 1)   | WHEREAS, MMTC Limited, having its registered office at Core-1, SCOPE Complex, 7, Institutional Area, Lodhi Road, New Delhi -110 003 India and one of its office at(hereinafter called "the MMTC) have entered into Contract No dated(hereinafter called 'the CONTRACT') for with M/s  |
| 2)   | AND WHEREAS the 'XX' under the CONTRACT is required to furnish a security for the performance of the CONTRACT and MMTC has agreed to accept the Bank Guarantee in lieu of security deposit of the said sum of US Dollars  |
| 3)   | AND WHEREAS at the request of the 'XX', we Bank, (address), hereby irrevocably and unconditionally guarantee and undertake to payment to the MMTC, immediately on demand up to and not exceeding the sum of US Dollars payable by the 'XX' in the event of failing to perform any or all their obligations under the CONTRACT. The decision of the MMTC that the 'XX' has failed to perform all or any of its obligations under the CONTRACT shall be conclusive, final and binding on us.  |
| 4)   | We,Bank, undertake to pay the amount demanded by the MMTC not exceeding the sum of US Dollars only without any demur, delay, protest and without any reference or recourse to the 'XX' notwithstanding any dispute raised by 'XX' in any suit proceedings relating there to pending before any court or tribunal our liability under these presents being absolute and unequivocal. The payment shall be made to the MMTC across the Counter of the bank on the same day of receipt of invocation of this Performance Bank Guarantee. |

| 5)   | NOTWITHSTANDING anything to the contrary contained hereinabove, liability under the Guarantee is restricted to US Dollars Our Guarantee shall remain in force until (date).  |  |  |  |  |  |
|------|--|--|--|--|--|--|
| 6)   | All your rights under the Guarantee shall be forfeited and we shall be relieved and discharged from all liability thereunder unless a claim under the Guarantee is made on our Bank in writing on or before (expiry date).   |  |  |  |  |  |
| 7)   | Your Letter of Demand in writing may be presented to the Bank by Registered Post or in person and the same shall be binding on us.   |  |  |  |  |  |
| 8)   | This guarantee comes into force forthwith.   |  |  |  |  |  |
| 9)   | We further agree that MMTC shall have the fullest liberty without our consent and without effecting in any manner, our obligations hereunder to vary any of the terms and conditions of the delivery or extend time of performance by the said "XX" from time to time or to postpone for any time or from time to time any of the powers exercisable by MMTC against the said "XX" and to forbear or enforce any part of the terms and conditions relating to the said CONTRACT and we shall not be relieved from our liability by reason of any such variation or extension being granted to the said M/s ' 'XX". |  |  |  |  |  |
| 10)  | The liability of the Bank under this Guarantee shall be discharged on receipt of US Dollars only by MMTC.  |  |  |  |  |  |
| 11)  | We (Bank) lastly undertake not to revoke this guarantee during its currency except with the previous consent of MMTC Limited in writing.   |  |  |  |  |  |
| 12)  | This guarantee will not be discharged due to change in the constitution of the Bank or the said 'XX'.  |  |  |  |  |  |
| 13)  | We have the power to issue this Guarantee in your favour under the Charter of our Bank and the undersigned have full power to execute this Guarantee under the Power of Attorney granted to us by the Bank.  |  |  |  |  |  |
| SIGN | ED AND DELIVERED THIS DAY OF 2013  |  |  |  |  |  |
|      |  |  |  |  |  |  |
|      | Yours Faithfully   |  |  |  |  |  |

Yours Faithfully
For and on behalf of Bank
(Address)
(Bankers Seal)