



**Corporate Office:**  
**Core-1, Scope Complex, Lodhi Road,**  
**New Delhi-110 003**  
**Website: [www.mmtclimited.com](http://www.mmtclimited.com)**

## **INVITES**

### **EXPRESSION OF INTEREST**

**EXPRESSION OF INTEREST FOR EMPANELMENT OF  
MANUFACTURERS OF ROAD CONSTRUCTIONS MATERIAL  
FOLLOWING PRODUCTS**

- (1) BITUMEN EMULSION AS PER IRC SP 100**
- (2) READY MIX PATCH**
- (3) METAL BEAM CRASH BARRIERS, IRON AND STEEL  
ROLLED SECTION / CHANNEL**
- (4) DELINEATORS.**



## **Expression of Interest**

**No. MMTC/CO/EOI/ RCP / 9414/ 2014-15**

**Date 28.01.2015**

EXPRESSION OF INTEREST FOR EMPANELMENT OF MANUFACTURERS OF ROAD CONSTRUCTIONS MATERIAL PRODUCTS (1) BITUMEN EMULSION AS PER IRC SP 100 (2) READY MIX PATCH (3) METAL BEAM CRASH BARRIERS, IRON AND STEEL ROLLED SECTION / CHANNEL (4) DELINEATORS.

### **1. GENERAL**

MMTC Limited, a Govt. of India Enterprise, with its Corporate Office at Core-1, Scope Complex, Lodhi Road, New Delhi-110 003. MMTC Limited is functioning under the aegis of Ministry of Commerce, Government of India. MMTC is engaged in international and domestic trading of commodities / products like Minerals, Metals, Precious Metals, Fertilizer & Fertilizer raw materials, Coal & Hydrocarbon, Agro Commodities etc. The turnover ended during 2013-14 was more than 4 USD Billion.

Whereas the Government of India has embarked on a vigorous infrastructure development exercise and the major component consists of expanding the existing road network and building up of new roads, MMTC sees an opportunity for trading in specialty material for road building, road safety and road aesthetics. MMTC desires to enlist reputed manufacturers for supply of high quality products related to road infrastructure as listed in the title of the expression of interest.

MMTC Limited hereby invites Expression of Interest (EOI) from interested manufacturers who fulfill the eligibility criteria mentioned below:

### **2. ELIGIBILITY CRITERIA OF APPLICANTS**

Only the manufacturers fulfilling the following conditions need apply: -

- (a) The firm should be in business for not less than preceding 3 years and should not have recorded operating losses in each of the immediately preceding three financial years. (Previous three years' audited profit & loss account and balance sheet may be attached).
- (b) Successful completion of work at least three works/contracts for supply to various State Government/ State Government bodies and/or Central Government/Central Government bodies (list of such supplies along with satisfactory completion certificate from such agencies may be enclosed).



- (c) Total business turnover of the firm should be not less than 10 crores in any of the last three years as per Audited Accounts.
- (d) The manufacturer shall have well equipped laboratory along with manufacturing plant.
- (e) The manufacturers shall agree to execute the tender / order strictly on back to back basis only.

### **3. INSTRUCTIONS TO APPLICANTS**

#### **Essential check list of documents to be submitted**

The interested manufacturing applicant may submit the following information / documents as per the format (Annexure no.1 and 2) attached herewith along with their detailed proposal in a sealed envelope with **each page stamped and initialed.**

- 1- Manufacturers Empanelment Form: (Annexure No.1 and 2).
- 2- Company Profile.
- 3- Audited Balance sheets and Annual Reports for last three years in support of Net-worth of the entity.
- 4- Photocopies of registration of Excise, Sales Tax, PAN, NSIC and VAT.
- 5- List of Products offered for empanelment.
- 6- Demand Draft favoring “MMTC Limited” for Rs.5,000/- (Rupees Five Thousand only) drawn on any scheduled Bank, payable at New Delhi (non-refundable) towards processing fees.

All the details as required in this EOI would need to be provided on or before the deadline for submission of EOI, failing which the application may be summarily rejected.

### **4. TIMELINE FOR SUBMISSION OF EXPRESSION OF INTEREST (EOI)**

The deadline for submission of the Expression of Interest (EOI) is 1600 hours on 18-02-2015 and EOIs shall be opened at 1700 hours on the same date in the presence of the participants / their authorized representative.

### **5. PLACE FOR SUBMISSION OF EXPRESSION OF INTEREST & METHOD OF DELIVERY**

The Expression of Interest (EOI) addressed to “The Addl. General Manager (General Trade), MMTC Limited, Corporate Office, 3<sup>rd</sup> Floor, Core-1, Scope Complex, Lodi Road, New Delhi-110 003” should be sent by Courier / Registered Post / Speed Post or the same can be dropped in the tender box kept at 3<sup>rd</sup> floor of MMTC Limited, Corporate Office, New Delhi.



## **6. REQUEST FOR STATUS UPDATE ON EVALUATION PROCESS**

MMTC is not obliged to accept or respond to Proponents' requests for information on the status and progress of the EOI evaluation process. Additional information regarding the EOI process shall be posted on MMTC's website [www.mmtclimited.com](http://www.mmtclimited.com) from time to time.

## **7. OWNERSHIP OF EOI DOCUMENTS AND INFORMATION THEREIN**

All Expression of Interest documents will become the property of MMTC upon submission.

Where the Proponent believes that information provided in response to this EOI is, or should be kept confidential; or disclosure of this information would unreasonably affect the Proponent's business affairs, notice is to be given at the time of delivery of the information or documents by clearly marking such information 'confidential'. In so far as is practicable, MMTC will give effect to the Proponent's stated wishes, and requests for access to such information will be barred under normal course.

## **8. NO CONTRACTUAL OBLIGATION**

MMTC is not bound contractually or in any other way to any Proponent to this Expression of Interest. MMTC is not liable for any costs of compensation in relation to the consideration of this Expression of Interest or any Expression of Interest by the Proponents to this Expression of Interest whether or not MMTC terminates, varies, or suspends the Expression of Interest process or takes any other action permitted under this Expression of Interest, including consideration of concepts proposed in future developments.

## **9. SHORTLISTING OF MANUFACTURES AND TERMS FOR REFERENCE**

The short-listed manufacturers will be informed regarding their empanelment.

The major terms and conditions, in a nutshell, applicable for further business with the short-listed manufacturers are as under: -

- (1) MMTC will forward tenders / enquiries issued by various government agencies / private agencies to the empanelled manufacturers on case to case basis for submission of their backup offer, meeting all the technical details / specifications required by them (buyer).
- (2) On receipt of such intimation from MMTC, the empanelled manufacturer will arrange to submit in a sealed cover the competitive rate for the tender works within the time limit as given by MMTC. MMTC will normally select the L1 tenderer and submit the tender to the concerned department / State Agency / Private Institute after adding MMTC margin. The margin plus service tax will be net of all taxes / levies and cess. Submission of offer by MMTC will bind the tenderer for all relevant terms and conditions of the tender.



- (3) The manufacturers shall stand by the specifications agreed to by MMTC with their customer(s) and shall also offer guarantee for the items / products supplied for the duration / period prescribed by MMTC's customer / buyer. The manufacturers will also provide necessary required services for the supply of the items / products supplied in order to provide a comprehensive after-sales service to the customers of MMTC on the terms and conditions prescribed by the customer without any deviation.
- (4) The manufacturers shall be fully responsible for the quality and quantity of products / items to be supplied by them and shall indemnify MMTC fully for any losses to be incurred or for any claims preferred by the buyers on account of quality / quantity or delay in supplies or performance of the products as per guaranteed specifications / contractual requirements.
- (5) MMTC will not be liable for any claims of quality, quantity, non-receipt of payment, etc. The associate shall indemnify MMTC of any loss etc. on any account in the transaction(s).
- (6) In case there is a requirement of submission of any earnest money / security deposit / bank guarantee, the manufacturers will provide same to MMTC. In case MMTC submits Bank Guarantee to the buyer / customer, the manufacturers shall also provide a counter Bank Guarantee to MMTC from a Scheduled Bank other than co-operative or Gramin bank for equivalent amount. If the BG submitted by MMTC is required to be extended, the manufacturer shall take similar action. Cost of the extension of BG by MMTC shall be to the account of the manufacturer.
- (7) In the event that MMTC is required to provide demonstration or working of the product to their buyers, the same shall be arranged by the manufacturers at their own cost and expenditure. Similarly, if the buyer desires to have a sample of the product to be supplied, the manufacturers without any cost or demur to MMTC shall arrange it.
- (8) MMTC may place supply orders on the party on case-to-case basis. Entire terms and conditions, including payment terms, delivery terms, penalty terms, etc of MMTC's buyer / customer, will be applicable on back-to-back basis on the manufacturers.
- (9) In the event, MMTC receives advance payment against the order placed, the same shall be passed on to the manufacturers pro-rata on his request, after retaining MMTC margin as applicable on case-to-case basis as mutually agreed to from time to time. Whatever guarantee or undertaking is required to be furnished by MMTC, in such case shall be supported by similar guarantee/undertaking from the manufacturer.
- (10) The manufacturers shall be required to adhere to the schedule of delivery and other terms and conditions agreed to by MMTC with their customers / buyers. In case of any delay in adhering to the agreed schedule of delivery due to unforeseen reasons or force majeure, the manufacturers shall notify MMTC well in advance of such delay so that



remedial measures are taken in consultation with the customers / buyers. Any liability on this account shall be to the account of the manufacturer.

- (11) In any case, penalty or claims / liquidated damages and statutory charges, if any, raised by the customer / buyer of MMTC on account of delay shall have to be borne by the manufacturers in toto. Further, the manufacturers shall keep MMTC fully indemnified from such claims / penalties / statutory charges liquidated damages, with legal expenses, etc.

## **10. DISCLAIMER**

The issue of this document does not in any way commit or otherwise obliges MMTC to proceed with all or any part of a tender process. The EOI Request is not the subject of any process contract or any contractual obligations between MMTC and Proponents or potential Proponents. MMTC may, at its absolute discretion, elect to abandon any part or whole of the process without giving prior notice to the Proponents or potential Proponents.

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**Annexure -1**  
(To be submitted along with the EOI)

**(1) Establishment**

- 1.1 Name of the firm:-----
- 1.2 Registered Office Address:-----
- 1.3 Telephone number:-----
- 1.4 Fax Number:-----
- 1.5 e-mail ID:-----
- 1.6 Factory Works Address:-----
- 1.7 Telephone number:-----
- 1.8 Fax Number:-----
- 1.9 Firm Establishment Year:-----
- 1.10 Type of Company: (Proprietary / Partnership / Private limited / Public Limited).-----
- 1.11 Status of industry: Small scale / Medium Scale / Large Scale manufacturing):-----
- 1.12 Company registration No. and date:-----
- 1.13 Valid registration No. and date of NSIC:-----
- 1.14 Major three Customers name and address:-----
  - (1)
  - (2)
  - (3)

**(2) Financial Status as on 31<sup>st</sup> March, 2014**

- 2.1 Total worth:-----
  - a. Land and Building Rs.:-----



- b. Machinery and other (Value in)Rs.:-----
  - c. Working Capital Rs.:-----
  - d. Total Rs.:-----
- 2.2 Annual turnover for last three years:-----
- Year 2011-2012:-----
  - Year 2012-2013:-----
  - Year 2013-2014: -----
- 2.3 Name and Address of the Banker:-----

**(3) Organization**

- 3.1 Name and Designation of the chief executive:  
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- 3.2 Phone and Mobile Number:-----
- 3.3 e-mail ID:-----
- 3.4 Total organization strength:-----

**(4) Registration Details**

- 4.1 Central excise code :-----
- 4.2 CST No:-----
- 4.3 TIN No.:-----
- 4.4 Income tax clearance certificate :-----
- 4.5 PAN No.:-----

Signature:-----  
Name:-----  
Designation:-----  
Date:-----





**Annexure -2**  
(To be submitted along with the EOI)

**Documents / information to be submitted for empanelment**

The interested manufacturing applicant may submit the following information / documents

- 1- Company Profile.
- 2- Audited Balance sheets and Annual Reports for last three years in support of Net-worth of the entity.
- 3- Photocopies of registration of Excise, Sales Tax, PAN, NSIC I/E code number and Vat etc.
- 4- List of Products offered for empanelment.
- 5- Demand Draft favoring “MMTC Limited, for Rs.5,000/- (Rupees Five Thousand only) drawn on any scheduled Bank, payable at New Delhi (non-refundable) towards processing fees.
- 6- Credit worthiness Report from the credit Rating Agency i.e. M/s Dun & Bradstreet shall be obtained by MMTC for Local Buyer (other than state/central Government / Agencies) for which the cost is to be borne by party on actual.
- 7- Names / Addresses of three major local customer’s user of all these products.
- 8- A detailed agreement has to be entered into between MMTC and the party and also on case to case basis also after above exercise is completed.

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