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No.: MMTC/STEEL/PI/PC/01/2014-15

Date: 20th NOVEMBER 2014

PRICE CIRCULAR

SUB: - SALE PRICE OF PIG IRON N-I & N-II GRADE (EX-NINL PLANT BASIS)

A) <u>THE EX-PLANT PRICE OF N-I GRADE OF PIG IRON HAS BEEN FIXED AS FOLLOWS:</u> <u>RETAIL SALE OF N-I GRADE PIG IRON FOR ROAD/RAKE DISPATCHES.</u> <u>SPECIFICATIONS OF N-I GRADE.</u>

Parameters	Si	Mn	S	Р	С	Weight per piece
Specification	Up to 1.24%	<1%	0.05% Max	0.15% Max	3.6% to 4.3%	15-20 Kg

Basic Price: Rs. 21,300/- PMT (EX-NINL PLANT BASIS).

SNo.	Quantity (MT)	Discounted	Discount	Final Price
		price (Rs. PMT)	(Rs. PMT)	(Rs. PMT)
1.	For lifting of less than one rake or below 3500 MT	Rs.21,300/-	NO DISCOUNT	100% Advance
2.	For lifting of one rake or 3,500 MT and above	Rs.21,100/-	Rs.200/-	100% advance for first rake and 15% advance as security for balance quantity only for basic price of the material. The payment for full quantity booked to be made within validity of Price Circular After that interact @45% pay
3.	For lifting of two rakes or 7,000 MT and above	Rs.21,000/-	Rs.300/-	Price Circular. After that interest @16% per p.a. will be charged.
4.	For lifting of three rakes or 10,500 MT and above	Rs.20,800/-	Rs.500/-	100% advance for first rake and 10% advance as security for balance quantity only for basic price of the material. The payment for full quantity booked to be made within validity of Price Circular. After that interest @16% per p.a. will be charged.
5.	For lifting of six rakes or 21,000 MT and above	Rs.20,600/-	Rs.700/-	100% advance for first rake and 7.5% advance as security for balance quantity only for basic price of the material. The payment for full quantity booked to be made within validity of Price Circular. After that interest @16% per p.a. will be charged.

Proportionate adjustment of security advance is permitted.

B) <u>RETAIL SALE OF N-II GRADE PIG IRON FOR ROAD DISPATCHES</u> <u>Specification of N-II Grade</u>

Parameters	Si	Mn	S	Р	С	Weight per piece
Specification	1.25% to 1.79%	<1%	0.05% Max	0.15% Max	3.6% to 4.3%	15-20 Kg

BASIC PRICE: RS. 21,800/- PMT (EX-NINL PLANT BASIS).

TERMS AND CONDITIONS

- 1. 100% PAYMENT IN ADVANCE. DELIVERY BY ROAD ALSO PERMITTED.
- 2. IF DELIVERY THROUGH RAILWAY RAKES: INVOICING BY NINL WILL BE DONE ON ACTUAL WEIGHT OF THE WAGONS. HOWEVER, FREIGHT WILL BE CHARGED AS PER RR ON TARE BASIS OF WAGON.
- 3. THE ABOVE PRICES ARE EXCLUSIVE OF EXCISE DUTY, SALES TAX, FREIGHT AND OTHER STATUTORY DUTIES/TAXES ETC.
- 4. QUANTITIES WILL BE SOLD SUBJECT TO RE-CONFIRMATION BY MMTC.
- 5. PAYMENT TERMS: 100% ADVANCE PAYMENT.
- 6. FOR SALE WITHIN ODISHA: MMTC WILL ISSUE INVOICE.
- 7. FOR SALES OUTSIDE ODISHA: NINL WILL ISSUE INVOICES DIRECTLY TO THE PARTY. <u>PAYMENT TO BE DEPOSITED ONLY AT RO BBSR</u>, MMTC WILL COLLECT PAYMENT ON BEHALF OF NINL AND THEN WILL ISSUE INSTRUCTIONS TO NINL FOR THE SAME. MMTC SHALL COLLECT SECURITY/C FORM, FORM-27 (C) FROM THE PARTY IN FAVOUR OF NINL. <u>SECURITY @6% SEPRATELY, SHALL BE GIVEN IN THE FORM OF CASH/ BANK GUARANTEE</u>.
- 8. SALE WILL BE MADE ON FIRST CUM FIRST SERVE BASIS ON RECEIPT OF 100% PAYMENT IN MMTC ACCOUNT.
- 9. THE DECISION OF MMTC REGARDING ALLOCATION OF MATERIAL SHALL BE FINAL AND BINDING WITHOUT ANY PREJUDICE.
- 10. ALL SUPPLIES / DELIVERIES ARE SUBJECT TO AVAILABILITY OF STOCK.
- 11. MATERIAL WILL BE DESPATCHED AGAINST 100% VALUE OF THE MATERIAL ALONGWITH FREIGHT, WHEREVER APPLICABLE.
- 12. THE ABOVE PRICE IS VALID UPTO **12TH DECEMBER 2014**.
- 13. MMTC RESERVES THE RIGHT TO WITHDRAW / REVIEW THIS PRICE CIRCULAR AT ANY TIME WITHOUT ASSIGNING ANY REASON.
- 14. THE PRICE SHALL BE TREATED AS FIRM IRRESPECTIVE OF THE PRICE PREVAILING ON THE DAY OF ACTUAL DELIVERY.
- 15. BUYER MAY INSPECT THE MATERIAL AT NINL PLANT BEFORE PUCHASING THE MATEIRAL.

16. SAMPLING AND ANALYSIS: THE QUANTITY IS OFFERED ON EX-PLANT BASIS AND THE TEST RESULTS, AS DETERMINED BY NINL LAB SHALL BE FINAL AND BINDING ON THE PURCHASER.

CONTACT PERSON REGION WISE: -

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