

## Core-1, SCOPE Complex, 7, Institutional Area, Lodhi Road New Delhi – 110 003, India Phone #:24381513/24362200 Fax #: 0091-011 24364106

www.mmtclimited.com

#### GLOBAL NOTICE INVITING TENDER

## TENDER NO: MMTC/CO /MIN/DOLOMITE /11368/2018-19 DATED 26.07.2018

## **SUB: TENDER FOR IMPORT OF DOLOMITE**

MMTC invites bids from interested overseas suppliers against Global Tender in 2 Bid systems for import of 50,000 MT (+/-10%) of Dolomite for supply by 15<sup>th</sup> October'18. The last date of submission of tender is **1100 hrs on 20<sup>th</sup>August, 2018.** 

The complete details of the tender are available at <a href="www.mmtclimited.com">www.mmtclimited.com</a>, <a href="https://eprocure.gov.in">https://eprocure.gov.in</a> and <a href="https://mmtc.abcprocure.com">https://mmtc.abcprocure.com</a>

Corrigendum issued, if any, shall be hoisted on websites only as mentioned above.

Addl. General Manager (Minerals)

Dear Sir,

SUB: TENDER FOR IMPORT OF DOLOMITE FROM OVERSEAS SUPPLIERS

MMTC Limited, a Government of India Enterprise, a leading international trading company, is engaged in the field of international trading of minerals, agro products, precious metals, non-ferrous metals, coal & hydrocarbon, fertilizers etc. MMTC is one of the major global players in the minerals trade and is the

single largest exporter of minerals from India. For Further details please visit our website at

www.mmtclimited.com

Neelachal Ispat Nigam Limited (NINL), a Company promoted by MMTC Limited and Industrial

Promotion and Investment Corporation of Orissa Limited (IPICOL) is operating an integrated 1.1 million

ton capacity Iron and Steel Plant at Kalinga Nagar Industrial Complex, Duburi, District Jajpur, Orissa.

MMTC (Purchaser) invites offers `in two bids system for import of 50,000 MT (+/-10%) of Dolomite

from Overseas Producers (Mine-owners)/Suppliers/Traders at Paradip Port, India.

The bidders are requested to submit their offers as per the tender documents. The last date of submission

of tender is 1100 hrs on 20th August, 2018.

The tender notice consists of two sections. Section - 1 (Tender description) and Section - II (Formats of

documents). The bidders are requested to read the entire tender before submitting the bids.

The bidders shall submit their Technical bids in physical mode along with supporting documents and the

Price Bid in electronic or physical mode.

The bidders shall super scribe the name of the company, contact person, phone, fax, e-mail address,

Tender no. and closing date. Incomplete offer or offers received after the closing time and date shall be

rejected.

Please send your Technical bid/price bid documents addressed to Shri L M Bagga, Addl. General

Manager, Minerals Division at the below mentioned address to reach latest by 1100 hrs on 20th August,

2018

MMTC Limited,

Core – I, Scope Complex

Lodhi Road, 7, Institutional Area

New Delhi – 110 003

Mob: 8800896565

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#### **SECTION I**

**1. COMMODITY** : Dolomite.

2. QUANTITY :50,000 MT(+/-10%) MOLOO (More or less at owner's option)

**3. SPECIFICATIONS** : Detail at Annexure I

**4. ORIGIN** : Overseas/Foreign

**5. PORT OF DISCHARGE** : Paradip Port, India

**6. PORT OF SHIPMENT** : Any main port

7. SHIPMENT PERIOD : BY 15<sup>TH</sup> OCTOBER 2018

8. **EARNEST MONEY DEPOSIT**: Each bid shall be accompanied by an earnest money deposit (EMD) in the form of a Bank Guarantee in favour of MMTC Limited, New Delhi through a scheduled commercial Bank at New Delhi for US\$ 5,000 (US Dollars Five Thousand only) (Bank Guarantee proforma is enclosed at Appendix I). A copy of BG shall be submitted with Techno Commercial bid. In case of fund transfer, a copy of swift copy shall be submitted. Bid received without requisite EMD shall be rejected. Non-acceptance of LOI, failure of signing the contract within the time allowed and non-submission of PG in time shall be construed as a failure and the EMD (BG)/fund transfer shall be invoked/forfeited. EMD shall be returned to the unsuccessful bidders. EMD submitted by successful bidder shall be returned after receipt and confirmation of PBG. Bidders shall instruct the BG issuing bank to send the original BG directly to MMTC New Delhi so as to reach MMTC preferably two working days before the due date. EMD shall be issued by any scheduled commercial bank in New Delhi, India (other than Cooperative Bank, Gramin Bank, Nainital Bank and Dhanlakshmi Bank). BG shall be kept valid till 31st October, 2018.

OR

Bidders may remit EMD by transfer to the bank account of MMTC Ltd, Bhubaneswar, bank details of which are as follows:

Name : MMTC Limited

Bank : STATE BANK OF INDIA, COMMERCIAL BRANCH, IDCOL,

**BHUBANESWAR** 

A/C No. : 10229909115 IFSC Code : SBIN0006657 SWIFT Code : SBININBB119

Corresponding Bank : SBINUS33, State Bank of India,

460 Park Avenue, New York, NY-10022, USA

Bidders shall submit a copy of the SWIFT for transferring EMD through bank transfer along with technical bid documents.

MTPL, Singapore being a Subsidiary of MMTC is exempted from submission of above EMD. However, they shall take back-to-back PG for equivalent amount from their back-up supplier and give an undertaking to this effect along with technical bid documents

9. **PERFORMANCE GUARANTEE**: THE PURCHASER shall issue a Letter of Intent (LOI) to the successful bidder whose bid is accepted and the successful bidder shall sign the contract and execute a performance guarantee in the form of a Bank Guarantee (as per the prescribed format at Appendix-II) or through fund transfer for an amount of USD 15,000 (USD Fifteen Thousand Only). The Seller shall sign and forward to the Purchaser duly signed and stamped contract for signatures by the Purchaser. PBG as per our pro-forma should reach the Purchaser within 10 working days from the date of issue of signed contract by the Purchaser. In case of fund transfer, transfer shall be effected in 3 days from date of issue of contract and a swift copy shall be provided to MMTC, New Delhi. PBG shall be issued by any scheduled commercial bank in India (other than Co-operative banks, Gramin Bank, Nainital Bank and Dhanlakshmi Bank) New Delhi Branch. The PBG shall be kept valid till 31<sup>ST</sup> December, 2018. Non-signing of contract or furnishing of PG by the Seller within stipulated time will be construed as a failure and EMD submitted shall be liable for invocation/forfeiture by the Purchaser without prejudice to further recourse for breach of the Contract. In such an event the Purchaser may make award to the next Bidder or may invite fresh Bids or may decide as deemed fit.

#### 8. CATEGORY OF BIDDERS:

The bids received from the following categories of Bidders, will be considered by MMTC:

Established Overseas DOLOMITE Producers owning the mines producing DOLOMITE Or

Established Overseas DOLOMITE Suppliers offering DOLOMITE produced by established DOLOMITE Producers (Mine Owners) *duly* backed by a Letter of Authority of the concerned DOLOMITE Producer (Mine Owner), specifically authorizing the said DOLOMITE Supplier and no one else to make an offer in response to this Invitation to Bid.

#### 9. ELIGIBILITY CRITERIA:

- i. The Minimum turnover of the Bidder shall be US\$ 2(Two) million during last financial year and Minimum networth in last reporting financial year shall be US\$ 1 million. Auditor Certificate/Audited Balance Sheet evidencing turnover and networth as on 31.12.17 or 31.3.18 shall be acceptable.
- ii. The bidder shall have minimum one year experience in mineral business. A copy of self-certified B/Ls for export(s) made in 2017-18 and 2018-19 may be enclosed.
- iii. Bidders are required to submit their credit rating report by Dun & Brad Street/S&P/Moody's/ICRA/CRISIL/CARE. Such rating shall be fair/satisfactory or better and the report should be issued after 20<sup>th</sup> August, 2017.
- iv. The Bidder shall submit EMD for USD 5,000 (US Dollars Five thousand only) in the form of a Bank Guarantee / fund transfer as per proforma (**Appendix-I**). Bidders shall submit a copy of BG along with tender documents and the bidder shall instruct their BG issuing bank to forward the original BG directly to MMTC New Delhi preferably two working days prior to the last date of submission of bid. In case of fund transfer, a copy of SWIFT shall be submitted along with techno-commercial bid documents.
- v. Bidder shall submit a 'satisfactory' Bank Reference Letter issued on or after 20<sup>th</sup> August, 2017.
- vi. In case the bidder is not a producer, the bidder shall submit a Letter of Authority from established Dolomite producer (mine-owner) as per proforma at **Appendix-III**

All documents must be in English.

#### 10. BASE PRICE:

The bidder shall offer the price of the cargo in Annexure IV.

#### 11. SAMPLING AND ANALYSIS:

The SELLER shall arrange to carry out at the sampling and analysis of the MATERIAL in lots of 4000 MT, in accordance with the relevant International Standard Specifications through one of the independent inspection agency as given in (c) below—at the load port at its own expense. Analysis charges at disport shall be borne by the PURCHASER. The SELLER shall tender the material for sampling & analysis to be undertaken by the IIA. The PURCHASER, at its option and own expense, depute its representative(s) to witness the sampling and analysis by the IIA at load port and may also obtain a part of the Load port sample for testing. The SELLER shall provide necessary assistance in this regard to the PURCHASER's representative(s).

#### a) LOAD PORT ANALYSIS:

The SELLER at its own expense would carry out the sampling and analysis and shall furnish to the PURCHASER the Certificate of Sampling and Analysis issued by the independent inspection agency (Any one at Clause 13 c) at the load port indicating the Technical specification as indicated at **Annexure** – **I.** 

Quality / Quantity analyzed by Independent Inspection Agency and the certificate so submitted at Load Port by the Inspection agency as approved by the PURCHASER, shall form the basis for the SELLER's Invoice for claiming 90% of invoice value, which shall be duly adjusted based on the discharge port analysis report.

The Certificate of Sampling and Analysis shall be prepared in 6(Six) originals, of which 3(three) copies shall be air-mailed by the SELLER to the PURCHASER within 5(five) days from the date of Bill of Lading in respect of the consignment and the remaining 3(Three) copies shall be submitted by the SELLER along-with other shipping documents for drawing payment.

The Certificate should clearly specify that the Dolomite loaded on the vessel, sample of which was analyzed by the Independent Inspection Agency at Load port, is from the specified mine.

The results of analysis of the MATERIAL carried out by the approved independent inspection agency shall form the basis of the SELLER'S invoice for 90% of the provisional payment.

#### b) DISCHARGE PORT ANALYSIS:

The PURCHASER at its cost will carry out at the discharge port sampling of the material delivered in each consignment through IIA. Such analysis report shall be binding on both the parties for release of balance payment of the invoice value of each shipment after making necessary adjustments towards rebate / diminution / penalty/ LD as per the terms of the tender. Utmost precaution shall be exercised by the SELLER at the time of shipment of each consignment to ensure that the Specifications stipulated in Annexure –I of the tender are strictly complied with.

The Purchaser shall make payment towards the balance 10% of C&F value outside LC based on the discharge port results after adjusting the 90% provisional payment already released through LC based on load-port results.

## c) LIST OF INDEPENDENT INSPECTION AGENCIES AT LOAD PORT & DISCHARGE PORT:

- (1) M/s Mitra S.K. Pvt Limited.
- (2) M/s Superintendence Company of India (Private) Limited.
- (3) M/s TCRC.
- (4) M/s SGS.

#### 12. PRICE ADJUSTMENT:

The supply of the MATERIAL should be as per the guaranteed specifications specified in Annexure I of the tender. However, for any deviations in exceptional cases, in the Certificate of Sampling and Analysis at the Load port and Discharge port from the quality specifications laid down in Annexure-I to this tender, the SELLER shall allow rebate(s)/diminution in price in its invoice covering the delivery of the MATERIAL in the consignment where such deviations are within permissible limits. The price adjustment for the deviations in specifications shall be as per **Annexure-II**.

#### 13. CHARGEABLE WEIGHT:

The Seller shall, at its cost, determine the weight of the material delivered at the port of loading by means of draft survey which shall be conducted at loadport by an independent Inspection Agency which shall issue the Certificate of Load port Draft Survey Weight. The SELLER may, at its option and at its own costs & expenses, depute its representative to be present at the time of determination of the Destination Port Draft Survey Weight.

B/L weight for each consignment shall be treated as final, subject to the following:

- In case draft survey weight at disport is more than the B/L weight, the payment shall be restricted to B/L weight.
- In case draft survey weight at disport is less by 0.5% of the B/L weight, average of B/L quantity and draft survey weight at disport shall be final.
- In case draft survey weight at disport is less by more than 0.5% of B/L weight, the payment will be restricted to draft survey weight at disport.

#### 16. TERMS OF DELIVERY:

The period of delivery is the essence of this Contract. Immediately after acceptance of LOI import shall be on FOB or C&F (CQD) basis. In case of CNF shipment, shipper shall have the option to nominate a gearless vessel. As import shall be on CQD basis, shipper shall have to bear all charges till discharge of cargo at disport including use of shore cranes.

The Seller shall take necessary steps to ensure that sufficient quantity of material is ready for delivery at the load port to enable the vessel to off take the ordered quantity within the delivery period. For any delay in clearance at the port of destination on account of non supply of shipping documents in time and / or due to faulty documents, the Seller would be held responsible for any detention, penalty, interest etc. which the Purchaser may become liable to pay to the authorities at the discharge port in India. The delivery of material at Paradip Port, Odisha, India will be **on no demurrage no despatch basis (i.e. CQD basis)**.

#### 17. PAYMENT TERMS:

The payment of the price of the MATERIAL delivered by the SELLER shall be made by the PURCHASER in US Dollars by an Irrevocable Letter of Credit providing for payment.

- a) 90% of the invoice value of the material at sight on presentation of the following Load-port documents.
  - i) 3/3 sets of original clean on Board Bill(s) of Lading made out "To order "and blank endorsed marked Notify "MMTC Limited, Bhubaneswar Regional office, Alok Bharti complex, 7<sup>th</sup> floor, Sahid Nagar, Bhubaneswar 751-007". The Bills of Lading to be issued by Ocean Lines/Master/Agents only. House BL or any other BL is not acceptable
  - ii) Bill(s) of Lading marked "Freight Pre-paid" is always desirable or, "freight payable as per Charter Party" may be acceptable.
  - iii) Signed Commercial Invoice in Triplicate (3 sets).
  - iv) 3/3 quantity-wise Certificate of Sampling and Analysis issued by independent inspection

- agency clearly specifying that the sampling and analysis pertains to the Dolomite loaded on the vessel. On no account, the Analysis result of any technical parameter shall exceed the absolute maximum/absolute minimum tolerance limit stipulated under Technical Specifications as indicated at Annexure-I to this Tender.
- v) Certificate of Weight issued by an Independent Analyst at Load Port separately for all hatches (3/3)
- vi) Certificate of Origin issued by recognized Chamber of Commerce of exporting country (3/3).
- vii) Load-port Draft Survey Weight Certificate issued by the independent inspection agency at load port (3/3)
- viii)SELLER'S Certificate-in triplicate, confirming that (a) three non-negotiable copy of the Bill of Lading (b) three non-negotiable copies of Commercial Invoice; (c) three copies of the Certificate of Sampling and Analysis at load-port; (d) three copies of Certificate of Origin; (e) three copies of Loadport Draft Survey Weight Certificate and (f) a copy of SELLER'S fax/e-mail (Email Id: <a href="mkm@mmtclimited.com">mkm@mmtclimited.com</a>, <a href="mkm@mmtclimited.com">dhaneswar@mmtclimited.com</a>, <a href="mkm@mmtclimited.com">lmbagga@mmtclimited.com</a> & Fax No: 0674 2546847) indicating that pre-shipment and post-shipment advice of shipment to the PURCHASER have been sent through e-mail to the PURCHASER at above-mentioned e-mail addresses at least 2 (two) days before commencement of loading and within 3 (three) days from the date of Bill(s) of Lading, respectively. Seller to submit acknowledgement receipt along with certificate.
- ix) Copy of SELLER'S FAX/e-mail advice of shipment to the PURCHASER referred to in triplicate detailing documents mentioned at (i) to (vii) above.
- b. Within 3 (three) working days from the date of Bill of Lading, the SELLER shall send through Courier Service, direct to the MMTC's **BHUBANESWAR REGIONAL OFFICE** "Addressed to Sri. M.K.Misra (AGM-Minerals); ALOK BHARTI COMPLEX, 7TH FLOOR,SAHID NAGAR, BHUBANESHWAR 751-007, ODISHA the following documents:
  - 1. Three non-negotiable copies of Bill of Lading.
  - 2. Three signed copies of Commercial Invoice.
  - 3. Three copies of the Certificate of Sampling and Analysis at loadport.
  - 4. Three copies of the Certificate of Weight at loadport.
  - 5. Three copies of Certificate of Origin.
  - 6. One Copy of SELLER'S FAX/e-mail advice of shipment to the PURCHASER.
- c) The SELLER shall email copies of signed and stamped Bills of Lading, Commercial Invoice, Certificate of Sampling and Analysis, Certificate of Origin and Loadport Draft Survey Certificate, Seller's Certificate and Seller's shipment advice to the PURCHASER at e-mail <a href="mailto:mkm@mmtclimited.com">mkm@mmtclimited.com</a>; <a href="mailto:dhaneswar@mmtclimited.com">dhaneswar@mmtclimited.com</a>; <a href="mailto:lmbagga@mmtclimited.com">lmbagga@mmtclimited.com</a> within 3 days after the Bill of Lading Date
- d) The Invoices so raised by Seller should follow provisions of contract.
- e) Balance 10% C&F value shall be made outside the LC as per the discharge port sampling, analysis and draft survey weight after making necessary price adjustments for variations, if any, mentioned in at Annexure II.
- f) All bank charges at the SELLER end shall be borne and paid for by the SELLER. All bank charges at the PURCHASER'S end shall be borne and paid for by the PURCHASER. In case of amendment of LC on request of Seller, the charges so incurred shall be payable by Seller. Confirmation of the L/C can be arranged at the cost of the Seller. Transferable L/C is not permitted. L/C shall provide for payment on sight on submission of standard shipping documents duly complying with the provisions of terms of Letter of Credit.

#### 18. SHIPPING TERMS:

The terms and conditions for delivery of the material on C&F basis destination ports are given at Annexure-III.

Seller shall provide shipping/load-port details as per **Appendix-V** 

#### 19. PREPARATION OF BIDS:

The bidder shall carefully read the entire tender documents before submitting its offer. The Bidder shall prepare its tender in two parts comprising of the following:

- 1. **Techno-commercial bid Physical mode (PART A)** –Technical Bid (PART A) shall be submitted in a sealed Envelope (and dropped in Tender Box at MMTC Ltd., New Delhi)
- 2. **Price Bid (PART B):** TO BE SUBMITTED IN PHYSICAL OR E-MODE.

The bidders may submit their price bids in electronic mode at MMTC E portal at <a href="https://mmtc.abcprocure.com">https://mmtc.abcprocure.com</a>. The bidder shall submit price bids separately as per price bid format enclosed at Annexure IV.

Incomplete offer or offers received after the closing time and date shall not be accepted.

The bidder shall submit Technical Bid and price bid documents along with a copy of BG /SWIFT copy for EMD before due date and time of tender so as to reach Addl. General Manager, MMTC Limited, Minerals Division, Core-I, Scope Complex, Lodhi Road, 7, Institutional Area, New Delhi-110003 or may be dropped in tender box before closure of tender.

#### **20(A) TECHNO-COMMERCIAL BID:** (Physical Form)

Bidder shall fulfill the eligibility criteria as stated herein above and submit the following supporting documents in tender box in physical form only.

- i) Company Profile furnishing information / data / documents / printed and illustrated literatures / brochures covering the following aspects:
  - a) Company Profile
  - b) Country of origin of dolomite
  - c) Name(s) and Location of the Dolomite mine(s).
  - d) Production capacity of Dolomite Mines and annual production of Dolomite in last 3 years
  - e) Exports of Dolomite during the year 2017-18.
  - f) List of actual users (Steel plants) (with complete postal addresses) to whom Seller has supplied maximum in last one year.
- ii) Bidder shall enclose an Auditor's Certificate/Audited Balance Sheet indicating (i) annual turnover (ii) networth as on last annual balance sheet
- iii) Past experience with self-certified document like BLs for exports during 2017-18 and 2018-19
- iv) In case of trader, an authorization letter to submit bid on behalf of mine owner or a Sale-Purchase agreement between them shall have to be submitted as per proforma at Annexure III.
- v) Bidder shall enclose a Credit rating Report from any one of the following agencies: (D&B, S&P, Moody's, ICRA, CRISIL, CARE) Credit rating report should be issued after 20<sup>th</sup> October, 2017.
- vi) Bidders shall enclose a 'Satisfactory' Bank reference Letter issued on or after 20<sup>th</sup> October 2017.

- vii) Bidder shall submit an Earnest Money Deport (EMD) for USD 5,000 (USD Five thousand only) in the form of Bank Guarantee (BG format enclosed at Appendix I) Fund transfer. The bidder shall submit a copy of the BG alongwith tender documents in sealed envelope or a Swift copy in case of bank transfer. The banker of the bidder shall forward the original BG to Shri LM Bagga, Addl. General Manager, MMTC Limited, Mineral Division, Core-I, Scope Complex, Lodhi Road, 7, Institutional Area, New Delhi-110003 preferably two working days prior to last date of submission of bid but not later than the due date and time for closing of submission of Bids as per clauses 8 & 30 of this tender.
- viii) Bidder shall submit an undertaking to establish performance guarantee as per prorforma at Appendix IV.
- ix) The bidder shall submit Chemical & Physical specifications of the cargo being offered as per proforma at Appendix-VII.
- x) Bidder shall submit a Letter of Authority in favor of authorized official for signing the tender documents (Appendix III).
- xi) Bidder shall submit duly signed and stamped all documents given in Section-I (including all annexures) of the tender notice.

Any other document as requested by the Purchaser, shall also be submitted by the bidder with Techno commercial bid.

#### B) PRICE BID (Electronic or Physical Form):

The bidders may submit their price bids in electronic mode at MMTC E portal at <a href="https://mmtc.abcprocure.com">https://mmtc.abcprocure.com</a> or in physical form alongwith technical bid documents. The bidder shall submit price bid separately as per price bid format enclosed at Annexure IV. Break-up of FOB cost & freight shall be indicated separately, distinctly and invariably under C&F quotation. In quoting the C&F price, the Bidder is not subject to any restriction on the choice of shipping line.

THE PURCHASER reserves the right to conclude the contract on FOB (T) or C&F basis. Bidders must therefore quote both FOB (T) and C&F prices and their C&F (CQD) price should be on Paradip port basis with obligation to discharge the cargo at Paradip Port at entire cost of the shipper including off-shore crane charges. MMTC reserve the right to import the cargo on FOB or C&F basis. Purchase on C&F basis shall be only on receipt of 'No Objection Certificate' from Ministry of Shipping, New Delhi.

Price bid of only those bidders, who qualify in technical bid, shall be considered for evaluation. Price bids of qualified bidder (Technical) will be opened. Price Bid to be submitted as per format providing the breakup of FOB price and Ocean freight.

Incomplete offer or offers received after the closing time and date shall not be accepted.

#### 21. CRITERIA OF EVALUATION:

The techno-commercial bids shall be evaluated by the Purchaser in consultation with the actual user/NINL. A list of successful bidders shall be prepared who comply with the terms and conditions of the tender. The price bids of techno commercial qualified bidders shall only be opened. Bids shall be evaluated and L1 would be determined based on C&F (CQD) price or FOB (CQD) in USD PMT, Paradip port.

The bidder is specifically requested to note MMTC's guaranteed specifications as stipulated of technical specifications as per proforma at **Annexure-I**. In respect of variations in specifications in the offers and consequent supplies (if materialized) outside the guaranteed specifications but within the absolute maximum/minimum of technical specifications would be financially evaluated as per the price adjustments as indicated in **Annexure-II**.

#### 22. VALIDITY OF OFFER:

Each Bidder shall keep his offer firm and valid for acceptance by MMTC for 45 days from the Date of opening of price bid of tender.

#### 23. **INSURANCE:**

Insurance shall be covered by the Purchaser. The Seller will have to give pre-shipment advice minimum 2(two) days before commencement of loading, containing detail such as quantity to be loaded, total value, name of vessel, port of loading etc. This will be followed by daily information regarding ETA and quantity loaded into the vessel, post-shipment advice containing detail of actual shipment made including B/L no., date and quantity, vessel name, date of sailing, load port etc within 24 hrs from completion of loading positively. The detail may be sent on e-mail at <a href="mkm@mmtclimited.com">mkm@mmtclimited.com</a>; <a href="mkm@mmtclimited.com">dhaneswar@mmtclimited.com</a> and <a href="lmbagga@mmtclimited.com">lmbagga@mmtclimited.com</a>.

#### 24. LIABILITY OF GOVT. OF INDIA:

It is expressly understood and agreed by and between the SELLER and the PURCHASER the PURCHASER is entering into this Agreement solely on its own behalf and not on behalf of any other person or entity. In particular, it is expressly understood and agreed that the Govt. of India is not a party to this Agreement and has no liabilities, obligations or rights hereunder. It is expressly understood and agreed that the PURCHASER is an independent legal entity with power and authority to enter into contracts solely in its own behalf under the applicable laws of India and general principles of Contract Law. The SELLER expressly agrees, acknowledges and understands that the PURCHASER is not an agent, representative or delegate of the Govt. of India. It is further understood and agreed that the Govt. of India is not and shall not be liable for any acts, omissions, commissions, breaches or other arising out of the contract. Accordingly, the SELLER hereby, expressly waives. releases and foregoes any and all actions or claims, including cross claims, impleader claims or counter claims against the Govt. of India arising out of this tender and covenants not to sue the Govt. of India as to any manner, claim, cause of action or thing whatsoever arising of or under this tender.

#### 25. TAXES & DUTIES:

The SELLER shall be entirely responsible for export duty, taxes, Stamp duty, License fee and other such levies imposed outside the Purchaser's country. For CNF supply, Taxes applicable relating to vessel is to Sellers' account even if in Purchaser country.

#### **26. EXPORT LICENSE:**

It shall be the responsibility of the SELLER to obtain the requisite Export License and comply with other relevant laws of his country for export of the material and he shall keep the PURCHASER indemnified for any losses which accrue to the PURCHASER because of any shortcoming therein.

#### 27. RISK PURCHASE:

In case the SELLER fails to provide the material for delivery by the time agreed upon or should the SELLER in any manner or otherwise fail to perform the agreement, the PURCHASER shall have the right to get the material from alternative sources, at the risk and cost of the SELLER. The purchase of the material from alternative sources as stated hereinabove may be either for whole or part of the contracted quantity. The Purchase shall have the right to recover the difference in prices by invoking the performance guarantee.

#### 28. LIQUIDATED DAMAGES:

In the event of the SELLER'S failure to deliver the required material within the stipulated time, the SELLER shall have to pay as liquidated damages (and not by way of penalty), a sum equivalent to one percent of the price of any material which the SELLER has failed to deliver, as aforesaid, for each and every month of delay or part thereof provided, however, such liquidated damages shall not apply to any

period of extension granted by the PURCHASER/under Force Majeure conditions. The maximum amount of Liquidated Damages levied on any shipment will not exceed 5% of the value of the MATERIAL in that shipment. Delivery of the material after the same shall become liable for levy of liquidated damages under this Clause and shall not operate as a waiver of Purchaser's right to levy liquidated damages.

#### 29. AWARD OF CONTRACT

MMTC shall award the contract to the lowest bidder (L1) only subject to reconfirmation from the actual user of the cargo. MMTC and the successful bidder shall enter into a purchase contract as per standard terms and conditions of MMTC (Contract format enclosed at **Appendix-VI**). The contract shall be signed by MMTC, New Delhi while MMTC, Regional Office, Bhubaneswar will execute the contract. In case the successful bidder fails to forward the signed purchase contract within 3 working days from the date of issuance of contract by MMTC, the Seller (MMTC) reserves the right to invoke the bank guarantee/Cash submitted by the bidder as EMD.

In case the L1 bidder fails to submit PG or to sign the contract to perform the contract for any reason, then MMTC shall have the option to give offer to L2 bidder to match and confirm L1's price and if L2 bidder also fails to submit PBG or rejects the offer, then MMTC has the option to give offer to L3 bidder at L1 bidder's price. This option, however, shall be restricted to L3 bidder.

#### 30. DUE DATES

Submission of Techno commercials Bids and Price Bids
Opening of Techno commercial on or after
Opening of Price Bid on or after

20<sup>th</sup> August by 1100 hrs IST
20<sup>th</sup> August, 2018 at 1115 hrs IST
21st August, 2018 at 1500 hrs IST

(or after completion of Technical Bids Evaluation, whichever is later. Bidders shall be informed in advance about price bid opening)

The price bids of technically successful bidders only shall be opened.

#### 31. PROCEDURE FOR PARTICIPATION IN E-TENDER.

E-Tender is available on MMTC e-procurement website <a href="https://mmtc.abcprocure.com">https://mmtc.abcprocure.com</a> for online bidding process. For this, Bidder should have legally valid Class III Digital Signature Certificate from the Licensed Certifying Authority operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India for submission of their bid on MMTC's e-procurement portal <a href="https://mmtc.abcprocure.com">https://mmtc.abcprocure.com</a> (a onetime activity).

#### 32. Procedure for Obtaining Digital Certificate

The bidder should obtain digital certificate to participate in the tender.

NOTE: Class III Digital Signature Certificate (DSC) is mandatory to participate in e-tendering. Participating bidders have to make sure that they have the valid DSC in their name. If not, they can procure from any License Certifying Authority operating under RCAI or CCA. Minimum time to procure DSC is 5 working days.

Procedure for Registering in E-Procurement portal

Further, the bidder will have to register with MMTC's E-Procurement portal. The bidder should have a valid user ID to access e-procurement portal of MMTC. For registering, please go to <a href="https://mmtc.abcprocure.com">https://mmtc.abcprocure.com</a> and follow the directions. After successful submission of registration details, please contact M/s. E-Procurement Technologies Ltd. (EPTL) (as given below) to get your registration

activated. In case of any difficulty either mail or talk to the Technical Support Engineer, whose contact details are as under:

Vendor's Queries	<b>Contact Numbers</b>	Mail ID
New Bidder Registration (Portal Registration), Vendor's ID/ Profile Activation, Renewal of Vendor's ID.	+91-(79)- 40016 866 +91-(79)- 40016 840 +91-(79)- 40016 818 +91-(79)- 40016 821	info@abcProcure.com
Mr. Abhijeet Goware (Dedicated Helpdesk for MMTC)	+91 9265562826	abhijeet@eptl.in
For Only, Technical Assistance related to e-	+91-(79)- 4027 0555	aumant (A) aha Draauna a
Tender or e-Auction filling/ submitting	+91-(79)- 4027 0564	support@abcProcure.c
(Offsite Team).	+91-(79)- 4027 0569	<u>om</u>
	+91-(79)- 4027 0507	pankesh@eptl.in

#### 33. GENERAL CONDITIONS

- 33.1 The supply of the MATERIAL shall be as per the guaranteed specifications. However, for any deviations in exceptional cases, in the Certificate of Sampling and Analysis at the Loadport, referred to in hereinabove, from the quality specifications laid down, the SELLER shall allow price adjustments (as per annexure II) in its invoice covering the delivery of the MATERIAL in the consignment where such deviations are noticed.
- 33.2 Utmost precaution shall be exercised by the SELLER at the time of delivery of each consignment to ensure that the Guaranteed Specifications stipulated of Technical Specifications are strictly complied with. The Purchaser reserves the right to terminate the contract in case there are deviations from the Guaranteed Specifications.
- 33.3 Subject to the term and conditions set out herein, purchase shall be made from the lowest bidder (L1). Purchaser reserves the right to modify and amend the terms & conditions and announce the same at any time before the closure of tender. Announcements during the tenure of tender on the website and/or by facts including announcement of any additional conditions or correction in the tender and/or additions or deletions of item being offered for purchase are binding on the bidder.
- 33.4 Any bidder willing to participate in the tender opening process, may attend directly or depute their representative through proper authorization on their letter head with signatures in original clearly stating the name of firm, person, designation and his signatures.
- 33.5 Participation and bidding in this tender shall be treated as conclusive evidence of the fact that bidder has understood the terms and conditions of tender. The imported cargo shall be procured for use at Steel Plant and all terms & conditions shall be on back to back basis with the actual user. The actual user shall consume the imported Dolomite in its steel plant. In case of any dispute about quality, quantity or any other claim, the actual user shall intimate MMTC and MMTC shall thereafter take up the matter with the Seller. It shall also imply that the bidder has carefully gone through and understood the terms and conditions of e-tender including the amendments if any, prevailing at the time of tender. Purchaser will not entertain any complaints or objections once bid is placed.
- 33.6 In the event of failure on account of signing of contract within 3 working days from the date of issuance of contract by MMTC, the Purchaser reserves the right to invoke/forfeit the bank guarantee/funds through bank transfer submitted by the bidder as EMD. The Purchaser also reserves the right to debar such bidder from participating in any future tender of MMTC or any other action as deemed fit.

- 33.7 The BG issuing bank must have a net worth of at least Rs.500 Crore and Capital Adequacy Ratio of at least 9%. The BG shall be issued by a scheduled commercial bank excluding Gramin bank, cooperative banks, Nainital bank and Dhanlakshmi Bank.
- 33.8 MMTC shall have the right and authority to review / modify / amend any condition / format of this tender.
- 33.9 After finalization of the purchase price, MMTC will arrange to send standard purchase contract to the Seller for signatures.
- 33.10 After receipt of signed contract from MMTC through fax/e-mail, the Purchaser will put their authorized signature with seal and send the signed contract to MMTC within three working days.
- 33.11 If for any reason, the Seller fails to send the signed contract or fails to open the requisite Performance Guarantee (BG) for appropriate value, MMTC reserves the right to encash the EMD available with MMTC.
- 33.12 Notwithstanding anything specified in these tender documents, MMTC Limited at its sole discretion, unconditionally and without having to assign any reason, reserves the following rights:
  - (i) To accept or reject the lowest offer or any other offer or all the offers,
  - (ii) To accept any offer in full or in part,
  - (iii) To procure the tendered quantity from more than one bidder.
  - (iv) To reject the offers not conforming to the tender terms without further correspondence.
  - (v) To reject the offer of past supplier(s) with unsatisfactory track record.
  - (vi) To increase the tendered quantity if suitable bids are received.
- 33.13 MMTC reserves the right to ask bidders for furnishing additional documents or details other than those specified in the tender, if deemed necessary. MMTC also reserves the right to ask the bidders to replace any discrepant document submitted by the bidder against the tender.

#### 34. FORCE MAJEURE:

If at any time during the existence of this contract either party is unable to perform in whole or in part any obligations under this contract because of war, hostility, military operations, civil commotion, sabotage, quarantine, restrictions, acts of God and acts of Government (including but not restricted to prohibitions of exports and imports), fires, floods, explosions, epidemics, strikes, or any other labour trouble, embargoes, then the date of fulfilment of any obligations engagement shall be postponed during the time when such circumstances are operative. Any waiver/extension **urn Mamat CO JLm Oraia 7** of time in respect of the delivery of any instalment or part of the goods shall not be deemed to be waiver / extension of time in respect of the remaining deliveries. If operation of such circumstances exceed three months, either party will have the right to refuse further performance of the contract in which case neither party shall have the right to claim eventual damages".

The party which is unable to fulfill its obligations under the present contract must within 15 days of occurrence of any of the causes mentioned in this clause shall inform the other party of the existence or termination of the circumstances preventing the performance of the contract. Certificate issued by Chamber of Commerce or any other competent authority connected with the case in the country of sellers or the buyers shall be sufficient proof of the existence of the above circumstances and their duration. Non-availability of raw material will not be an excuse to the sellers for not performing their obligations under the Contract."

#### 35. ARBITRATION

All disputes arising between the parties (Purchaser and Seller) out of or in relation to the work order shall be settled amicably. If, however, the parties fail to resolve amicably, the same shall be referred to and settled through an arbitration proceeding of a single/sole arbitrator, to be nominated by CMD MMTC Limited. The arbitration proceeding shall be conducted in accordance with the arbitration and conciliation Act, 1996 of India. The reasoned award made in pursuance thereof shall be binding on the parties; the venue of arbitration shall be NEW DELHI. Only the courts at NEW DELHI shall have the jurisdiction over the disputes in relation to and arising out of the tender. The applicable Laws shall be Laws of India.

#### 36. FRAUD PREVENTION

(1) Commitments of the Bidder(s) / Contractor(s) / Purchaser(s) / Vendor(S):

The Bidder(s) / Contractor(s) / Purchaser(s) / Vendor(S) shall be bound to take all measures necessary to prevent Fraud and Corruption while dealing with MMTC. They agree and undertake to observe the principles/ provisions as laid down in "Fraud Prevention Policy" of MMTC during their participation in the tender process, during the execution of contract and in any other transaction with MMTC.

- (a) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) shall not, directly or through any other person or firm, offer, promise or give or otherwise allow any of MMTC's employees any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
- (b) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) shall not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- (c) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S)shall not commit or allow any employees of MMTC to commit any offence under the relevant provisions of IPC/Prevention of Corruption Act; further the Birder(s)/Contractor(s) Purchaser(s)/Vendor(S) will not use improperly or allow any employee(s) of MMTC, for purposes of competition or personal gain, or pass onto others, any information or document provided by MMTC as per of the business relationship, including information contained or transmitted electronically.
- (d) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) shall not instigate third persons to commit offences/activities outlined in Fraud Prevention Policy or be an accessory to such offences.
- (e) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) if in possession of any information regarding fraud/suspected fraud, hereby agree and undertake to inform MMTC of same without any delay.
- (2) Disqualification from tender process and exclusion from future contracts: If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of this Clause, above or "Fraud Prevention Policy" of MMTC in any other form such as to put their reliability or credibility in question, MMTC other than taking recourse available under law, shall be entitled to disqualify the Bidder(s)/ Contractor(s) Purchaser(s)/ Vendor(S) from undertaking any transaction with MMTC and/or declare the bidder(s)/contractor(s) ineligible to be awarded a contract either indefinitely or for a stated period of time.

(3) Damages: If MMTC has disqualified the Bidder(s) from the tender process prior to the award or during execution according to this Clause, MMTC shall be entitled to demand and recover from the Contractor liquidated damages of the Contract value or the amount equivalent to Performance Bank Guarantee.

## ANNEXURE-I

## CHEMICAL AND PHYSICAL SPECIFICATIONS FOR DOLOMITE IN BULK

**Quantity: 50,000 MT (+/-10%) at Paradip Port** 

	Chemical Composition (%)	Desired Limit (%)	Absolute Limit (%)
Sl.No.	_		
	CaO	29 Min	
	MgO	20 Min	19 Min
	SiO2	1 Max	1.2 Max
1	Al2O3	0.5 Max	1 Max
	Fe2O3	0.5 Max	1.5 max
	Total alkalies	0.4 Max	0.4 Max
	Total Moisture	0.5 Max	0.5 Max
	Physical Parameters %		
2	Size 15 to 50 mm	- 15 mm max up to 5% but acceptable up to 10% with penalty.	
	Size 13 to 30 mm	+ 50 mm max up to 5% but acceptab	le up to 10% with penalty.

## PRICE ADJUSTMENT FOR DEVIATION FROM SPECIFICATIONS: Tolerance levels & Penalties

#### 1) Chemical composition

Element	Desired Limit (%)	Absolute Limit (%)	Penalty amount
MgO	20 % Min	Up to 19 % with penalty.	Penalty @ 2% on FOB value for each
			0.1% decrease (fraction Prorata) of
			MgO below 20 % to 19%.
SiO2	1% Max	Up to 1.2 % with penalty.	Penalty @ 2% on FOB value for each
			0.1% increase (fraction Prorata) of
			SiO2 above 1% to 1.2 %.
A12O3	0.50 % Max	Up to 1 % with penalty.	@5% of FOB price for every 0.1%
			increase up to absolute limit on
			fraction prorate basis.
Fe2O3	0.5% Max	Up to 1.5 % with penalty.	@5% of FOB price for every 0.1%
			increase up to absolute limit on
			fraction prorate basis.

## 2) Physical composition

Size			
-15 MM	5% Max, acceptable up to 10% with penalty @ 1% fraction prorata on FOB value for every		
	1 % increase beyond 5 %.		
+50 MM	5% Max, acceptable up to f 10% with penalty @ 1% fraction prorata on FOB vs		
	every 1 % increase beyond 5 %.		

- 3) Material shall not be loaded & shipped if the Chemical & other specifications, as per load port analysis do not conform to the specification stipulated in Annexure I. If derived price after applying penalties to the cargo to be shipped is less than 96.5% of base price, then the material should not be loaded and shipped by the shipper.
- 4) Material shall not be loaded & shipped if the size fractions, as per load port analysis do not conform to the specification stipulated above. If as per discharge port analysis the lot does not satisfy the above stipulated limits and the lot is rejected, the rejected lot will not be returned back to the supplier. For the rejected lot, 90% payment already made minus USD 15,000 (i.e. the PBG amount) would be treated as full and final and no payment shall be made from balance 10%.

#### **SHIPPING TERMS**

#### **FOB TERM**

1. In case of FOB purchase by the Purchaser, the Seller will ensure a loading rate of 10000 MT at load port and also compliance of the charter party terms and conditions entered between the Purchaser and the vessel owner.

#### **C&F TERMS**

- 2. In case of CNF shipment, the Sellers will arrange for chartering suitable vessels to load the agreed quantity in ship load and the Sellers are responsible for fulfilling the conditions of the Charter Party with Owners at the loading and discharge ports. For C&F shipment, Seller/owner of vessel shall have the option to nominate a gearless vessel. As import shall be on CQD basis, Seller/owner shall have to bear all vessel related charges till discharge of cargo at Paradip Port including use of shore cranes/HMC charges at Paradip Port.
- 3. Suitable vessel of any make/flag shall be chartered subject to vessel not being more than 15 years old, having classification from Lloyd's or its equivalent and suitable for bulk loading.
- 4. Vessels will be chartered for discharging at Paradip Port, Odisha, India.
- 5. A sailing intimation shall be sent by the Master to MMTC Limited New Delhi, MMTC Paradip and MMTC New Delhi on vessel leaving loading port, giving sailing date, speed, commodity, total quantity loaded and estimated time of arrival at discharge port within 24 hrs from B/L date.
- 6. Master shall give expected dates of arrival to MMTC Paradip and MMTC New Delhi (Fax No. 0674-2546847, 06722-222123) 96/48/24 hours before vessel is due to arrive at Paradip ports.
- 7. Cost of shifting to second berth (if used) including fuel, to be to Owners' account.
- 8. Vessel shall have Test Certificate covering vessel's gears in accordance with International Dock Safety Convention valid for the duration of the Charter. Vessel shall be less than 15 years age.
- 9. Indicative rate of discharge at Paradip Port is as indicated below in the chart on PWWDSHINC (No Despatch/No demurrage of vessel to Purchaser's account and the shipper/vessel owner to discharge the cargo at Paradip Port at its entire cost and responsibility at Paradip Port) for pana/supra/handy max vessel with gears by ship's own gears/cranes/grabs from five/four hatches/holds. The vessel shall abide by discharge port norms and any penalty levied by PPT for slow discharge rate or, hiring charges of any external shore cranes/HMC for increase of discharge rates (in case of poor/non-performance of Ship's Gears) etc, will be to the account of Seller/Owners.

Paradip Port Norms w.e.f 10.01.2018 onwards as under:

# PRESENT PERFORMANCE NORMS FOR DRY BULK CARGO HANDLED CONVENTIONALLY AT PARADIP PORT.

Ship Type	GL/G	No of HMC	Season	Ship-day Production (MT)( For FLUX)

ALL	GL,G	2 or above	Fair	17,400
ALL	GL,G	2 or above	Monsoon(-8%)	16000
ALL	GL,G	1HMC	Fair	14000
ALL	GL,G	1HMC	Monsoon(-8%)	13000
ALL	G	0	Fair	12000
ALL	G	0	Monsoon(-8%)	11000

- 10. Rigging gangs employed at discharging port shall be on the Owner's/Seller's account.
- 11. Vessel with gears chartered shall be suitable for grab discharge and no cargo is to be loaded in twin decks, deep-tanks, wings tanks or bunker spaces or other place inaccessible to grabs. The Master shall have liberty of loading in such spaces for the purpose of stability of the vessel but additional expenses incurred by reason of loading into and or discharging, from such spaces not easily accessible are to be for Owners' account.
- 12. Vessel shall be left in sea-worthy trim to shift between port and berths to Master's satisfaction at Seller's expense.
- 13. Cost of opening and closing of hatches shall be for Sellers' account.
- 14. Owners shall undertake that vessel's arrival draft at Paradip port not to exceed 12.5 Metres. In case of any lightening over 12.5 metres draft arrival, same will be on Owner's/Seller account.
- 15. The owners guarantee that vessel is fitted with suitable gears having 30-35 MT( or more) capacity with four or more hatches, winches and derrick. Discharging port shall be Paradip port. The Master/Agent of vessel shall intimate MMTC Paradip and MMTC NEW DELHI latest on vessel arrival giving 96/48/24 hours' notice of ETA. NOR of vessel shall be tendered at MMTC, Paradip which shall be accepted during office hours as per the practice. However, for MMTC it is 'no demurrage- no despatch' basis with delivery of goods at Paradip Port by Shipper/Vessel Owner at its entire cost and responsibility.
- 16. The vessel shall give free use of all available gear for discharging and also lights for night work as on board winchmen from crew to be used if permitted otherwise, shore winch-men to be for Purchasers' account. Purchasers' privilege discharging over side, Owners allowing free use of gears, winches and derricks.
- 17. Owners shall give name of agents at discharging port(s) to MMTC Bhubaneswar within 48 hrs after sailing of the vessel from loadport or at-least 48/72 hrs before ETA of the vessel at discharge port, whichever is earlier.
- 18. MMTC/the end user shall sign the 'statements of facts' and other customary documents together with the Master of the Vessel and ships agents.
- 19. The Sellers undertake to advise MMTC Bhubaneswar and New Delhi the name of vessel, total quantity loaded, the date of vessel's sailing, speed, estimated draft before and after, expected date of arrival at the Indian Port(s), full name and postal address of the owners of the vessel and name and postal address of their agents in India within 48 hours of the sailing of the vessel.

- 20. Two (2) copies of the Charter Party to cover each shipment shall be sent to the Purchasers by Sellers after sailing of the vessel.
- 21. Overtime for the account of the party ordering it. Officers' and Crews' overtime to be always on Owners' account.
- 22. Sellers shall ensure that liberties, victories and other war built vessels are avoided for the shipment of the cargo. They should also not seek vessels of more than 15 years age. In case of necessity of booking vessels older than 15 years the Sellers shall take the prior approval of the Purchasers and overage insurance premium would be on Seller's account.
- 23. Vessel should be single decker. Vessel should be suitable for grab discharge. For any relaxation of the above conditions, prior approval of Purchasers should be obtained.
- 24. Before, finally confirming the vessel, approval from MMTC will be obtained giving full details of the vessel and other relevant details as per GIC proforma for obtaining GIC approval and others like despatch/demurrage etc.
  - whether ISM regulation has been complied with and validity period
  - Name of Hull Underwriters, if vessel not insured. Reasons therefore
  - Name & full address of the Disponent owners if any
  - Name of the vessel with ex-name, if any
  - Flag Classification
  - Year Built/ GRT/NRT
  - Name of the Registered owners
  - Name of the Manager, if any
  - / Name of the P&I club of the vessel operator names above
  - Name of the Characters, if any
  - Whether voyage charter or time charter
  - Loading port/discharging port
  - Nature of cargo
  - Name & address with Tel. No. & Fax No. of the agent at loading port
  - Name of the supplier
  - On whose behalf Bill of Lading is to be signed ( name of the company to be mentioned)
  - Name of the underwriters.
  - In addition to the above, all information required by MMTC for obtaining license from DG Shipping in case of Foreign Flag vessel must be provided by Owner/Disp. owner/agents.
- 25. Overage insurance premium if any, due to vessel's age, class and flag shall be to suppliers account.
- 26. Seller shall be liable to furnishing all relevant vessel particulars to enable the Purchaser to obtain General Insurance Corporation (GIC) approval before the vessel is finally accepted. Any extra premium charged by the insurance company towards non-approval of vessel would be to Seller's account.

The PURCHASER shall at his own expense, arranges for suitable 'marine insurance cover' for the MATERIAL delivered by the SELLER, the SELLER shall give pre-shipment advice minimum 2(two) days before commencement of loading, containing detail such as quantity to be loaded, total value, name of vessel, port of loading etc. This will be followed by post-shipment containing detail of actual shipment made within 24 hrs from time of loading completion. The detail may be given on e-mail at: <a href="mailto:lmbagga@mmtclimited.com">lmbagga@mmtclimited.com</a>, <a href="mailto:mkm@mmtclimited.com">mkm@mmtclimited.com</a>, <a href="mailto:bpm@mmtclimited.com">bpm@mmtclimited.com</a> / <a href="Fax">Fax</a> +91</a> 11</a> 24364106, 0674-2546847, 06722-222123, indicating Agreement number & date, the foreign port of loading, the name of the vessel & its Flag, the quantity of the MATERIAL to be loaded/actual loaded on board the vessel as per Loadport Draught Survey Weight and approx value thereof, the Bill of

Lading number and date, the date of sailing & draft of the vessel, the name of the destination port and the expected date of arrival of the vessel at the destination port. The SELLER shall fax the message twice to ensure clear receipt of the message by the PURCHASER apart from e-mails.

- 27. Vessel to consign to receiver's/charterer's agents at disport for necessary entry with port and customs with Owners/Sellers paying customary agency fees.
- 28. All vessel related charges including composite berth hire charges to be on owners account.
- 29. The terms as per contract would override terms of individual charter party unless deviations are specifically accepted.
- 30. Vessel shall be dry, clean, free pratique from residue of previous cargo duly certified by a reputed recognized inspection agency.
- 31. Sellers shall be responsible to Purchasers for any/ all acts of omission and commission by or on behalf of ship owners.
- 32. In case of damage to vessel at discharge port, the Seller shall settle any claim with the Stevedore directly in consultation with the ship's owner. The Master/Agent of the vessel at the dis-port should notify in writing of any alleged damage to the vessel by the stevedores supported by inspection report of independent Govt. approved surveyor and failure to so notify shall bar any claim thereafter. In any event, any such claim shall be barred if not made prior to the departure of the vessel from the discharge port where damage is alleged to have occurred.

## **PRICE BID**

- 1. To be filled by the bidders in Electronic or Physical Form
- 2. The Price Bids has to be filled in indicating FOB loadport and CNF Paradip in bulk. Partial Offer will not be accepted and the offer will be rejected.
- 3. C&F Offer has to be made as per tender terms (No demurrage, no despatch basis i.e CQD basis)

#### 50,000 MT (+/- 10%), Paradip Port

1) Name of Mine/Reserves with its Location	:	
2) Name of Seller with Address and Port of Shipment	:	
3) Offered Price (PMT) for Geared Vessel	:	a) FOB Price(USD/PMT) b) Ocean Freight(USD/PMT)  TOTAL (a+b) = C&F CQD Price(USD/PMT)

#### Note:

- 1. The quoted price should be valid for 45 days from the date opening of price bid of tender.
- 2.CNF CQD Paradip price quoted shall include all expenses, to Shipper's account, including use of shore cranes, demurrage etc till discharge of cargo at the Port.

Authorized Signature with official seal

Date:		
	Date:	

## **SECTION-II**

## **APPENDIX-I**

## PROFORMA FOR BANK GUARANTEE FOR EMD

	n a stamp paper of applicable amount to be executed by a NEW DELHI Branch of a Scheduled Bank other an Gramin Bank, Cooperative Bank, Nainital Bank or Dhanlaxmi Bank)
Su	b: Global tender No
Mi Co Lo	ne Additional General Manager , MTC Limited, ore I, Scope Complex, dhi Road 7, Institutional Area ow Delhi-110003
W]	HEREAS, MMTC Limited, Scope Complex, Core I, 7,Institutional Area New Delhi-110003
da	ereinafter referred to as MMTC) has invited bids vide Global E-Tender No
1.	WHEREAS, the said Invitation to Bid requires that any eligible bidder intending to make a bid in response thereto shall furnish an irrevocable bid guarantee amounting to US\$ 5,000 (Five Thousand only) in favour of MMTC, New Delhi in the form of a Bank Guarantee of US\$5,000 with a validity till 31 <sup>st</sup> October 2018
2.	AND WHEREAS at the request of M/s (Name & address of the Bidder) we (Name & address of the Bank) do hereby unconditionally and irrevocably guarantee and undertake payment to MMTC, New Delhi up to and not exceeding the sum of US\$ with a validity till 31st October' 18 and that the Bidder M/s:-
	<ul> <li>a) shall keep his offer firm and valid for acceptance by MMTC as per tender against which offer is made.</li> <li>b) Shall sign the purchase contract forwarded by MMTC within three calendar days.</li> <li>c) shall in the event of the offer being accepted by MMTC, bidder shall establish a performance bank guarantee as per the tender.</li> </ul>
	<ul><li>d) shall further arrange to ship the confirmed quantities as per the purchase contract as per the delivery schedule.</li><li>e) Any other conditions as stipulated by MMTC from time to time.</li></ul>
3.	We
4.	We (Bank) undertake to pay the amount demanded by MMTC, not exceeding the sum of US\$ 5,000 only without any demur, delay, protest and without any reference or recourse to M/s (Bidder) notwithstanding any dispute raised by (Bidder) in any suit proceedings relating

thereto pending before any court or tribunal our liability under these presents being absolute and unequivocal.

- 5. The payment shall be made to MMTC New Delhi across the counter of this bank on the same day of receipt of invocation of this bank guarantee.
- 6. NOTWITHSTANDING anything to the contrary contained hereinabove, liability under the Guarantee is restricted to US\$5,000 only.
- 7. Your demand in writing may be presented to the Bank by courier / Fax / Airmail/ Speed Post/ Registered Post or in person and the same shall be binding on us.
- 8. This guarantee will not be discharged due to change in the constitution of the Bank or the said M/s. \_\_\_\_\_ (Bidder).
- 9. The liability of this bank shall discharge upon receipt of US\$ 5,000 only by MMTC.
- 10. It is certified that networth of the Bank is not less than Rs. 500 crores and capital adequacy ratio of the Bank is 9% or more.
- 11. This Bank further undertakes that this Guarantee shall remain irrevocably valid and in force initially for a period of 6 months\_and that the same shall be extended further according to the provisions contained hereinabove, and shall not be amended or withdrawn without the previous consent of MMTC in writing.
- 12. This Guarantee is governed by the Laws of India and comes into force forthwith.
- 13. We have the power to issue this guarantee in your favour under the Charter of our Bank and the undersigned has full power to execute this Guarantee under the Power of Attorney granted by the Bank.
- 14. BG shall be issued through SFMS. Detail of MMTC's Banker:

Name : MMTC Limited

Bank :STATE BANK OF INDIA, BRANCH PRAGATI VIHAR, SCOPE

COMPLEX, LODI ROAD, NEW DELHI – 110 003

 Swift Code No.
 : SBININBBH42

 A/C No.
 : 52142903753

 IFSC Code
 : SBIN0020511

 MICR
 : 110004005

Signature:	
Name and code :	
Designation:	Seal of the Bank:

## APPENDIX-II

## PROFORMA FOR PERFORMANCE BANK GUARANTEE

(On a stamp paper of applicable amount to be executed by a NEW DELHI Branch of a Scheduled Bank other than Gramin Bank, Cooperative Bank, Nainital Bank or Dhanlaxmi Bank)

Mi Co Lo	e Additional General Manager , MTC Limited, re I, Scope Complex, dhi Road 7, Institutional Area w Delhi-110003
Sir	s,
1)	WHEREAS, MMTC Limited, having its registered office at Core-1, SCOPE Complex, 7, Institutional Area, Lodi Road, New Delhi -110 003 India (hereinafter called "the MMTC) have entered into Contract No dated (hereinafter called 'the CONTRACT') for with M/s (name) address (hereinafter called the XX')
2)	AND WHEREAS the 'XX' under the CONTRACT is required to furnish a security for the performance of the CONTRACT and MMTC has agreed to accept the Bank Guarantee in lieu of security deposit of the said sum of US Dollars 5000.00.
3)	AND WHEREAS at the request of the 'XX', we Bank, (address), hereby irrevocably and unconditionally guarantee and undertake to payment to the MMTC, immediately on demand up to and not exceeding the sum of US Dollars15000.00 payable by the 'XX' in the event of failing to perform any or all their obligations under the CONTRACT. The decision of the MMTC that the 'XX' has failed to perform all or any of its obligations under the CONTRACT shall be conclusive, final and binding on us.
4)	We,Bank, undertake to pay the amount demanded by the MMTC not exceeding the sum of US Dollars15000.00 only without any demur, delay, protest and without any reference or recourse to the 'XX' notwithstanding any dispute raised by 'XX' in any suit proceedings relating thereto pending before any court or tribunal our liability under these presents being absolute and unequivocal. The payment shall be made to the MMTC across the Counter of the bank on the same day of receipt or invocation of this Performance Bank Guarantee.
5)	NOTWITHSTANDING anything to the contrary contained hereinabove, liability under the Guarantee is restricted to US Dollars15000.00. Our Guarantee shall remain in force up till 31.12.18.
6)	All your rights under the Guarantee shall be forfeited and we shall be relieved and discharged from al liability there under unless a claim under the Guarantee is made on our Bank in writing on or before 31.12.18.
7)	Your Letter of Demand in writing may be presented to the Bank by Registered Post or in person and the

same shall be binding on us.

8) This guarantee comes into force forthwith.

a ti a to	iny manner, our obligation ime of performance by the iny of the powers exercisa erms and conditions relati	TC shall have the fullest liberty without our consent and without effects hereunder to vary any of the terms and conditions of the delivery of said "XX" from time to time or to postpone for any time or from time ble by MMTC against the said "XX" and to forbear or enforce any part to the said CONTRACT and we shall not be relieved from our liam or extension being granted to the said M/s ''XX".	to time
	The liability of the Bank up oy MMTC.	nder this Guarantee shall be discharged on receipt of US Dollars 15000	.00 only
	t is certified that networth Bank is 9% or more.	of the Bank is not less than Rs. 500 crores and capital adequacy rate	io of the
		(Bank) lastly undertake not to revoke this guarantee previous consent of MMTC Limited in writing.	e during
13) T	This guarantee will not be	discharged due to change in the constitution of the Bank or the said 'XX	۲۱.
u		sue this Guarantee in your favour under the Charter of our Bank er to execute this Guarantee under the Power of Attorney granted to u	
15) E	3G shall be issued through	SFMS. Detail of MMTC's Banker:	
	Name Bank Swift Code No. A/C No.	: MMTC Limited :STATE BANK OF INDIA, BRANCH PRAGATI VIHAR, COMPLEX, LODI ROAD, NEW DELHI – 110 003 : SBININBBH42 : 52142903753	SCOPE
	IFSC Code	: SBIN0020511	
	MICR	: 110004005	
SIGN	NED AND DELIVERED 1	THIS DAY OF 2018	
Your	rs faithfully		

(Address)

(Banker's Seal)

For and on behalf of Bank

# PROFORMA FOR AUTHORITY FROM ESTABLISHED DOLOMITE PRODUCER (Mine Owner) OWNING MINE

To, Dated:2018
The Additional General Manager , MMTC Limited, Core I, Scope Complex, Lodhi Road 7, Institutional Area New Delhi-110003
Dear Sir,
Sub: Global tender No.
We (Name & Address of the producer)
<ol> <li>Details of Mine.</li> <li>Offered Quantity.</li> <li>Specifications of Dolomite offered against this tender.</li> <li>Delivery period.</li> </ol>
No company/ firm or individual other than M/s( Name of Supplier) is authorized to represent us in regard to this business against this specific bid.
We hereby extend our full guarantee and warranty for the Dolomite offered for supply against this Invitation for Bid by the above firm.
Yours faithfully,
(NAME) for & on behalf of M/s (Name & Address of the Dolomite producer)

(On Company Letterhead)		
Ref: Global tender No		
TO		
The Additional General Manager , MMTC Limited, Core I, Scope Complex, Lodhi Road 7, Institutional Area New Delhi-110003		
Sub: Undertaking on Performance Bank Guarantee		
Dear Sir,		
We hereby agree and undertake that we shall furnish a performance guarantee bond in the form of a Bank Guarantee (as per format at Appendix-II) in favour of MMTC Limited within 10 calendar days from the date of issuance of signed sale contract by MMTC Limited. In case, we fail to furnish performance guarantee, MMTC Limited shall be at liberty to invoke / encash EMD and also to take appropriate action as deemed fit.		
Thanking you,		
Yours faithfully,		
(Authorized Signatory)		

## PERFORMA FOR SHIPPING/LOADING DETAILS

1. Details of The Bidder		
Name of the Bidder	Address	
2. Details of Dolomite		
Shipment Schedule	Quantity (MT)	Country of Origin of Dolomite
(see Art 7 of Section – I)		
3. Name and Location of	:	
: Port of Loading		
3.1Bidder's confirmation that the abo	· -   ·	
mentioned Loadport conforms to the Internation		
Ship and Port Facility Security (ISPS) co		
stipulated by the International Maritin	ne	
Organization.		
4. Restrictions, if any, :(as to vessel dimensio		
etc.) at the Port of Loading, type and size of vess		
5. Dolomite Loading facilities at the : Loadpo		
(Viz. whether Automatic/ manual ship loader	rs,	
shore grabs etc.)		
6. Clearance dimensions of the Dolomite loading	ng :	
gantries		
7.Sailing draft at the Loadport	:	
8. Amount of Taxes/ Levies/ Dues, if any, payab	ole :	
by ship-owners at the Port of Loading		
9. Stowage Factor	:	

The bidder agrees to comply with the International Ship and Port facility Security (ISPS) Code stipulated by the International Maritime Organization, which has come into effect w.e.f. 1st July'2004. Failure on the part of the bidder to comply with the ISPS Code's requirements and/or the Loadport not conforming with the ISPS Codes as stated in the tender hereinabove and any delays caused by such failures shall be to the bidder's account.

Note: Filled in proforma to be submitted by the Bidder with Techno-Commercial Bid.

NAME & SIGNATURE OF THE AUTHORISED SIGNATORY OF THE BIDDER (NAME OF THE BIDDER)



# Core-1, SCOPE Complex, 7, Institutional Area, Lodhi Road New Delhi – 110 003, India Phone #:24381513/24362200 Fax #: 0091-011 24364106

## www.mmtclimited.com

Purchase Contract No	Dated:
REF: Tender No.	& offer to tender dated
Regional Office at Alok Bharti Complex, No) and registered office at Core-I, Delhi have entered into a Purchase Contra	corporated in India under the Company's Act, 2013 having its 7 <sup>th</sup> Floor, Sahid Nagar, Bhubaneswar-751007 (A.P.) (GST SCOPE Complex, 7, Institutional Area, Lodhi Road, New act No dated with M/S AND WHEREAS M/S is in a position to
to the context, shall include its successors and	ayer (which expression, shall unless excluded by or repugnant assigns) of the one part and M/S hereinafter ided by or repugnant to the context shall include its successors
Now it is hereby mutually agreed and declared by	by and between the parties hereto as follows:-
<u>SECTION I</u>	
ARTICLE 1: COMMODITY	: Dolomite in Bulk
ARTICLE 2: QUANTITY	: 50,000 MT (+/-10%) <del>.</del>
ARTICLE 3: SPECIFICATIONS	: Detail at Annexure-I
ARTICLE 4: ORIGIN	: Foreign/ Overseas country
ARTICLE 5: PORT OF DISCHARGE	: Paradip Port, India
ARTICLE 6: PORT OF SHIPMENT	: Any Main Port
ARTICLE 7: SHIPMENT PERIOD	: BY 15 <sup>TH</sup> OCTOBER 2018
ARTICLE 8: EARNEST MONEY DEPOSIT	Γ
dated for <b>USD 50</b> forward the signed contract within three calend	e (or cash deposited through bank transfer) bearing No. <b>200.00</b> in favour of Buyer. In case, the Seller fails either to ar days from the date of issuance of contract by MMTC or to icle 9, the Buyer will have the right to invoke the bank as deemed fit.

#### **ARTICLE 9: PERFORMANCE GUARANTEE:**

The Seller shall submit performance guarantee in the form of a Bank Guarantee (format attached with tender) for an amount of USD 15,000 (USD Fifteen Thousand Only) in 10 calender days OR in case of fund transfer, in 3 working days from of issuance of contract by the Purchaser. The Seller shall forward to Purchaser duly signed and stamped contract for signature by the Purchaser. All pages of contract shall be duly signed and stamped with last page bearing the name and designation of authorized representative signing the contract with one witness each from Buyer and the Seller. A copy of BG issued or SWIFT copy of fund transfer made shall be immediately sent through mail to the Buyer at <a href="mailto:mkm@mmtclimited.com">mkm@mmtclimited.com</a>, <a href="mailto:dhaneswar@mmtclimited.com">dhaneswar@mmtclimited.com</a>, <a href="mailto:lmbagga@mmtclimited.com">lmbagga@mmtclimited.com</a> followed by the original copy. PBG shall be issued by any scheduled commercial bank in India (other than Co-operative banks, Gramin Bank, Nainital Bank and Dhanlakshmi Bank) and advised through their New Delhi/NCR Branch. The PG Bond shall be kept valid till 31st December 2018. Non-performance of the contract within the stipulated period will be construed as a failure and the P.G. can be invoked by Purchaser.

In the event of the failure of the Bidder to furnish PG Bond in the prescribed form (cash or format based) and/or, within the stipulated time, MMTC shall have the right to forfeit the EMD furnished by the Bidder, without prejudice to further recourse for breach of the Agreement. In such an event the Purchaser may make award to the next Bidder or may invite fresh Bids or may decide as deemed fit.

#### **ARTICLE 10: BASE PRICE:**

USD	PMT C&F	PARADIP.	<b>BASE PRICE</b>	<b>CONSISTS</b>	OF FOB	(LOAD	PORT)	PRICE OF	F USD
PMT	AND OCEA	N FREIGHT	OF USD	_ PMT,					
	or								
USD	PMT F	OB (Loadpor	rt)						

#### **ARTICLE 11: SAMPLING AND ANALYSIS:**

The SELLER shall arrange to carry out at the sampling and analysis of the MATERIAL in lots of 4000 MT, in accordance with the relevant International Standard Specifications through as per NIT Clause No.13( C ), the independent inspection agency at the load port at SELLER's own expense and the expense at disport shall be borne by the PURCHASER. The SELLER shall tender the material for sampling & analysis to be undertaken by IIA and shall render all assistance in this regard to the above nominated agency. The PURCHASER may, at his option and at his own expense, depute his representative(s) to witness the sampling and analysis by the independent inspection agency at load port and may also obtain a part of the Load port sample for testing. The SELLER shall provide necessary assistance in this regard to the PURCHASER's representative(s).

The SELLER shall furnish to the PURCHASER the Certificate of Sampling and Analysis issued by the independent inspection agency at the load-port indicating the specifications at Annexure-I.

#### a) LOAD PORT ANALYSIS:

The SELLER at their own expense would carry out the sampling and analysis and shall furnish to the PURCHASER the Certificate of Sampling and Analysis issued by the independent inspection agency at the load port indicating the Technical specification indicated at **Annexure – I.** 

Quality / Quantity analysed by Independent Agency and the certificate so submitted at Load Port by the Inspection agency as approved by the PURCHASER, shall form the basis for the SELLER's Invoice for claiming 90% of invoice value, which shall be duly adjusted based on the discharge port analysis certificate.

The Certificate of Sampling and Analysis shall be prepared in 6(Six) originals, out of which 3(three) copies shall be air-mailed by the SELLER to the PURCHASER within 5(five) days from the date of Bill of Lading in respect of the consignment and the remaining 3(Three) copies shall be submitted by the SELLER along-with other shipping documents for drawing payment.

The Certificate should clearly specify that the Dolomite loaded on the vessel, sample of which was analysed by the Independent Inspection Agency at Loadport, is from the specified mine.

The results of analysis of the MATERIAL carried out by the approved independent inspection agency shall form the basis of the SELLER'S invoice for 90% of the provisional payment through Sight L/C.

#### b) DISCHARGE PORT ANALYSIS:

The PURCHASER shall at its cost, will carry out at the discharge port sampling of the material delivered in each consignment through independent Inspection Agency, as per clause No 13(C) Such analysis report shall be binding on both the parties for release of balance payment of the invoice value of each shipment after making necessary adjustments towards rebate / diminution / penalty/ LD as per the terms of the tender. Utmost precaution shall be exercised by the SELLER at the time of shipment of each consignment to ensure that the Specifications stipulated in Annexure –I of the tender are strictly complied with.

The Purchaser shall make payment towards the balance 10% of C&F value outside LC based on the discharge port results after adjusting the 90% provisional payment already released through LC based on load-port results. In case of variations in parameters, if any, at discharge Port, the weighted average results of Loading port & Discharge Port for physical specifications only will be taken into account.

#### **ARTICLE 12: PRICE ADJUSTMENT:**

The supply of the MATERIAL shall be as per the guaranteed specifications specified in Annexure I of the tender. However, for any deviations in exceptional cases, in the Certificate of Sampling and Analysis at the Loadport and Discharge port from the quality specifications laid down in Annexure-I to this tender, the SELLER shall allow rebate(s)/diminution in price in his invoice covering the delivery of the MATERIAL in the consignment where such deviations are within permissible limits. The price adjustment for the deviations in specifications shall be as per **Annexure-II.** 

#### **ARTICLE 13: CHARGEABLE WEIGHT:**

The Seller shall, at its cost, determine the weight of the material delivered at the port of loading by means of draft survey which shall be conducted by an independent Inspection Agency at the loadport, who shall issue the Certificate of Loadport Draft Survey Weight. The SELLER may, at its option and at its own costs & expenses, depute its representative to be present at the time of determination of the Destination Port Draft Survey Weight.

B/L weight for each consignment shall be treated as final, subject to the following:

- In case draft survey weight at disport is more than the B/L weight, the payment shall be restricted to B/L weight.
- In case draft survey weight at disport is less by 0.5% of the B/L weight, average of B/L quantity and draft survey weight at disport shall be final.
- In case draft survey weight at disport is less by more than 0.5% of B/L weight, the payment will be restricted to draft survey weight at disport.

#### **ARTICLE 14: TERMS OF DELIVERY:**

The period of delivery is the essence of this Contract. Immediately after acceptance of LOI in case of C&F contracts the SELLER shall charter suitable vessel and Marine Insurance shall be covered by the PURCHASER.

The Seller shall take necessary steps to ensure that sufficient quantity of material is ready for delivery at the load port to enable the vessel to off take the ordered quantity within the delivery period. For any delay

in clearance at the port of destination on account of non supply of shipping documents in time and / or due to faulty documents, the Seller would be held responsible for any detention, penalty, interest etc. which the Purchaser may become liable to pay to the authorities at the discharge port in India. The delivery of material at Paradip Port, Odisha, India will be **on no** demurrage no despatch basis (i.e. CQD basis) with all costs till discharge to Shipper/Vessel owner account.

#### **ARTICLE 15: PAYMENT TERMS:**

The payment of the price of the MATERIAL delivered by the SELLER shall be made by the PURCHASER in US Dollars by an Irrevocable Letter of Credit.

- a) 90% of the invoice value of the material at sight on presentation of the following Load-port documents.
  - i) 3/3 sets of original clean on Board Bill(s) of Lading for 30,000MT (+/-10%) ,10,000MT(+/-10%) & 10,000MT(+/-10%), made out "To order "and blank endorsed marked Notify "MMTC Limited, Bhubaneswar Regional office, Alok Bharti complex, 7<sup>th</sup> floor, Sahid Nagar, Bhubaneswar 751-007". The Bills of Lading to be issued by Ocean Lines/Master/Agents only. House BLs or any other BLs are not acceptable
  - ii) Bill(s) of Lading marked "Freight Pre-paid" is always desirable or, "freight payable as per Charter Party" may be acceptable.
  - iii) Signed Commercial Invoice in Triplicate (3 sets).
  - iv) 3/3 quantity-wise Certificate of Sampling and Analysis issued by independent inspection agency clearly specifying that the sampling and analysis pertains to the Dolomite loaded on the vessel. On no account, the Analysis result of any technical parameter shall exceed the absolute maximum/absolute minimum tolerance limit stipulated under Technical Specifications as indicated at Annexure-I to this Tender.
  - v) Certificate of Weight issued by an Independent Analyst at Load Port separately for all hatches (3/3)
  - vi) Certificate of Origin issued by recognized Chamber of Commerce of exporting country (3/3).
  - vii) Load-port Draft Survey Weight Certificate issued by the independent inspection agency at load port (3/3)
  - viii)SELLER'S Certificate-in triplicate, confirming that (a) three non-negotiable copy of the Bill of Lading (b) three non-negotiable copies of Commercial Invoice; (c) three copies of the Certificate of Sampling and Analysis at load-port; (d) three copies of Certificate of Origin; (e) three copies of Loadport Draft Survey Weight Certificate and (f) a copy of SELLER'S Fax/e-mail (Email Id: <a href="mkm@mmtclimited.com">mkm@mmtclimited.com</a>, <a href="mkm@mmtclimited.com">dhaneswar@mmtclimited.com</a>, <a href="mkm@mmtclimited.com">lmbagga@mmtclimited.com</a>, & Fax No: 0674 2546847) pre-shipment and post-shipment advice of shipment to the PURCHASER have been sent e-mail to the PURCHASER at above E-mail ids at least 2(two) days before commencement of loading and within 3 (three) days from the date of Bill(s) of Lading, respectively. Seller to submit acknowledgement receipt for pre-shipment and post-shipment advice given along with certificate.
  - ix) Copy of SELLER'S FAX/e-mail advice of shipment to the PURCHASER referred to in triplicate detailing documents mentioned at (i) to (vii) above.
- b. Within 3 (three) working days from the date of Bill of Lading, the SELLER shall send through Courier Service, direct to the <a href="mailto:BHUBANESWAR REGIONAL OFFICE">BHUBANESWAR REGIONAL OFFICE</a> "Addressed to Sri. M.K.Misra (AGM-Minerals); ALOK BHARTI COMPLEX, 7TH FLOOR,SAHID NAGAR, BHUBANESHWAR 751-007, ODISHA the following documents:
  - 1. Three non-negotiable copies of Bill of Lading.
  - 2. Three signed copies of Commercial Invoice.
  - 3. Three copies of the Certificate of Sampling and Analysis at loadport.
  - 4. Three copies of the Certificate of Weight at loadport.
  - 5. Three copies of Certificate of Origin.

- 6. One Copy of SELLER'S FAX/e-mail advice of shipment to the PURCHASER.
- c) The SELLER shall email copies of signed and stamped Bills of Lading, Commercial Invoice, Certificate of Sampling and Analysis, Certificate of Origin and Loadport Draft Survey Certificate, Seller's Certificate and Seller's shipment advice to the PURCHASER at e-mail <a href="mailto:mkm@mmtclimited.com">mkm@mmtclimited.com</a>; <a href="mailto:dhaneswar@mmtclimited.com">dhaneswar@mmtclimited.com</a>; <a href="mailto:lmbagga@mmtclimited.com">lmbagga@mmtclimited.com</a> within 3 days after the Bill of Lading Date
- d) The Invoices so raised by Seller should follow provisions of contract.
- e) Balance 10% C&F value shall be made outside the LC as per the discharge port sampling, analysis and draft survey weight after making necessary price adjustments for variations, if any, mentioned in at Annexure II. In case of variations in physical parameters, if any, at discharge Port, the average results of Loading port & Discharge Port will be taken into account for physical specifications only.
- f) All bank charges at the SELLER'S end shall be borne and paid for by the SELLER. All bank charges at the PURCHASER'S end shall be borne and paid for by the PURCHASER. In case of amendment of LC on request of Seller, the charges so incurred shall be payable by Seller. Confirmation of the L/C can be arranged at the cost of the Seller. Transferable L/C is not permitted. L/C shall provide for payment on sight on submission of standard shipping documents duly complying with the provisions of terms of Letter of Credit.

#### **ARTICLE16: SHIPPING TERMS:**

The terms and conditions for delivery of the material on C&F (FO), basis destination port is given at **Annexure-III**. However, the terms of discharge will be no demurrage and no despatch basis with all costs till discharge of cargo at Paradip Port to Shipper/Vessel Owner account.

#### **ARTICLE 17: INSURANCE:**

Insurance shall be covered by the PURCHASER. However, the SELLER will have to give details, as required by Insurance Company, as pre-shipment advice minimum 2(two) day before commencement of loading, containing detail such as quantity to be loaded, total value, name of vessel, port of loading etc This will be followed by post-shipment containing detail of actual shipment made within **24 hours of B/L date** to the PURCHASER by e-mail positively confirming that the loaded Vessel and Cargo are in good & sound condition along-with information & documents as mentioned in 'Shipping terms' per Annexure-III.

#### ARTICLE 18: LIABILITY OF GOVT. OF INDIA:

It is expressly understood and agreed by and between the SELLER and the PURCHASER that the PURCHASER is entering into this Agreement solely on its own behalf and not on behalf of any other person or entity. In particular, it is expressly understood and agreed that the Govt. of India is not a party to this Agreement and has no liabilities, obligations or rights hereunder. It is expressly understood and agreed that the PURCHASER is an independent legal entity with power and authority to enter into contracts solely in its own behalf under the applicable laws of India and general principles of Contract Law. The SELLER expressly agrees, acknowledges and understands that the PURCHASER is not an agent, representative or delegate of the Govt. of India. It is further understood and agreed *that* the Govt. of India is not and shall not be liable for any acts, omissions, commissions, breaches or other wrongs arising out of the contract. Accordingly, the SELLER hereby, expressly waives, releases and foregoes any and all actions or claims, including cross claims, impleader claims or counter claims against the Govt. of India arising out of this tender and covenants not to sue the Govt. of India as to any manner, claim, cause of action or thing whatsoever arising of or under this tender.

#### **ARTICLE 19: TAXES & DUTIES:**

The SELLER shall be entirely responsible for export duty, all taxes, Stamp duties, License fees and other such levies imposed outside the Purchaser's country.

#### **ARTICLE 20: EXPORT LICENCE:**

It shall be the responsibility of the SELLER to obtain the requisite Export License and comply with other relevant laws of his country for export of the MATERIAL and he shall keep the PURCHASER indemnified for any losses which accrue to the PURCHASER because of any defect therein.

#### **ARTICLE 21: RISK PURCHASE:**

In case the SELLER fails to provide the material for delivery by the time agreed upon or should the SELLER in any manner or otherwise fail to perform the agreement, the PURCHASER shall have the right to get the material from alternative sources, at the risk and cost of the SELLER. The purchase of the material from alternative sources as stated hereinabove may be either for whole or part of the contracted quantity. The Purchaser shall have the right to recover the difference in prices by invoking the performance guarantee.

#### **ARTICLE 22: LIQUIDATED DAMAGES:**

In the event of the SELLER'S failure to deliver the required MATERIAL within the stipulated time, the SELLER shall have to pay as liquidated damages (and not by way of penalty), a sum equivalent to one percent of the price of any MATERIAL which the SELLER has failed to deliver, as aforesaid, for each and every month of delay or part thereof provided, however, such liquidated damages shall not apply to any period of extension granted by the PURCHASER/under Force Majeure conditions. The maximum amount of Liquidated Damages levied on any shipment will not exceed 5% of the value of the MATERIAL in that shipment. Delivery of the MATERIAL after the same shall become liable for levy of liquidated damages under this Clause and shall not operate as a waiver of Purchaser's right to levy liquidated damages.

#### **ARTICLE 23: GENERAL CONDITIONS**

- 23.1 The supplies of the MATERIAL shall be as per the guaranteed specifications. However, for any deviations in exceptional cases, in the Certificate of Sampling and Analysis at the Loadport, referred to in hereinabove, from the quality specifications laid down, the SELLER shall allow price adjustments (as per annexure II) in his invoice covering the delivery of the MATERIAL in the consignment where such deviations are noticed.
- 23.2 Utmost precaution shall be exercised by the SELLER at the time of delivery of each consignment to ensure that the Guaranteed Specifications stipulated of Technical Specifications are strictly complied with. The Purchaser reserves the right to terminate the contract in case there are deviations from the Guaranteed Specifications.
- 23.3 In the event of failure on account of signing of contract within three (3) calendar days from the date of issuance of contract by MMTC, the PURCHASER reserves the right to invoke the bank guarantee submitted by the bidder as EMD.
- 23.4 The BG issuing bank must have a net worth of atleast Rs.500 Crore and Capital Adequacy Ratio of at least 9%. The BG shall be issued by a scheduled commercial bank excluding Gramin bank, cooperative banks, Nainital bank and Dhanlakshmi Bank.

#### **ARTICLE:24 FORCE MAJEURE:**

If at any time during the existence of this contract either party is unable to perform in whole or in part any obligations under this contract because of war, hostility, military operations, civil commotion, sabotage, quarantine, restrictions, acts of God and acts of Government (including but not restricted to

prohibitions of exports and imports), fires, floods, explosions, epidemics, strikes, or any other labour trouble, embargoes, then the date of fulfilment of any obligations engagement shall be postponed during the time when such circumstances are operative. Any waiver/extension **urn Mamat CO JLm Oraia 7** of time in respect of the delivery of any instalment or part of the goods shall not be deemed to be waiver / extension of time in respect of the remaining deliveries. If operation of such circumstances exceed three months, either party will have the right to refuse further performance of the contract in which case neither party shall have the right to claim eventual damages".

The party which is unable to fulfill its obligations under the present contract must within 15 days of occurrence of any of the causes mentioned in this clause shall inform the other party of the existence or termination of the circumstances preventing the performance of the contract. Certificate issued by Chamber of Commerce or any other competent authority connected with the case in the country of sellers or the buyers shall be sufficient proof of the existence of the above circumstances and their duration. Non-availability of raw material will not be an excuse to the sellers for not performing their obligations under the Contract."

#### **ARTICLE: 25 ARBITRATION**

All disputes arising between the parties (Purchaser and Seller) out of or in relation to the work order shall be settled amicably. If, however, the parties fail to resolve amicably, the same shall be referred to and settled through an arbitration proceeding of a single/sole arbitrator, to be nominated by CMD MMTC Limited. The arbitration proceeding shall be conducted in accordance with the arbitration and conciliation Act, 1996 of India. The reasoned award made in pursuance there of shall be binding on the parties, the venue of arbitration shall be NEW DELHI. Only the courts at Bhubaneswar shall have the jurisdiction over the disputes in relation to and arising out of the tender. The applicable Laws shall be Laws of India.

#### **ARTICLE:26 FRAUD PREVENTION**

(1) Commitments of the Bidder(s) / Contractor(s) / Purchaser(s) / Vendor(S):

The Bidder(s) / Contractor(s) / Purchaser(s) / Vendor(S) shall be bound to take all measures necessary to prevent Fraud and Corruption while dealing with MMTC. They agree and undertake to observe the principles/ provisions as laid down in "Fraud Prevention Policy" of MMTC uring their participation in the tender process, during the execution of contract and in any other transaction with MMTC.

- (a) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) shall not, directly or through any other person or firm, offer, promise or give or otherwise allow any of MMTC's employees any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.
- (b) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) shall not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.
- (c) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S)shall not commit or allow any employees of MMTC to commit any offence under the relevant provisions of IPC/Prevention of Corruption Act; further the Birder(s)/Contractor(s) Purchaser(s)/Vendor(S) will not use improperly or allow any employee(s) of MMTC, for purposes of competition or personal gain, or pass onto others , any information or document provided by MMTC as per of the business relationship, including information contained or transmitted electronically.
- (d) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) shall not instigate third persons to commit offences/activities outlined in Fraud Prevention Policy or be an accessory to such offences.

- (e) The Bidder(s)/Contractor(s)/Purchaser(s)/Vendor(S) if in possession of any information regarding fraud/suspected fraud, hereby agree and undertake to inform MMTC of same without any delay.
- (2) Disqualification from tender process and exclusion from future contracts: If the Bidder(s)/Contractor(s), before award or during execution has committed a transgression through a violation of this Clause, above or "Fraud Prevention Policy" of MMTC in any other form such as to put their reliability or credibility in question, MMTC other than taking recourse available under law, shall be entitled to disqualify the Bidder(s)/ Contractor(s) Purchaser(s)/ Vendor(S) from undertaking any transaction with MMTC and/or declare the bidder(s)/contractor(s) ineligible to be awarded a contract either indefinitely or for a stated period of time.
- (3) Damages: If MMTC has disqualified the Bidder(s) from the tender process prior to the award or during execution according to this Clause, MMTC shall be entitled to demand and recover from the Contractor liquidated damages of the Contract value or the amount equivalent to Performance Bank Guarantee.

#### **ARTICLE:27 HOLIDAY LISTING:**

"Notwithstanding anything contained in this agreement. MMTC's policy for Holiday-Listing of an Agency mutatis mutandis applies to this agreement and in the event, the agency(s) while discharging its obligations under the Agreement or otherwise, come(s) within the ambit of said policy, MMTC at its sole discretion reserves the right to suspend/discontinue dealings or take any curative measures with the agency(s) in accordance with the policy in force.

## CHEMICAL AND PHYSICAL SPECIFICATIONS FOR DOLOMITE.

**Quantity: 50,000 MT (+/- 10%) at Paradip Port** 

	<b>Chemical Composition</b>	Offered Specs
Mgo	20 % Min basis. Rejection below 19 %. Acceptable up to 19 % with penalty	
SiO2	1% Max. Rejection above 1.2 %. Acceptable up to 1.2 % with penalty.	
A12O3	0.5% Max. Acceptable up to 1% with penalty. Rejection above 1%.	
Fe2O3	0.5% Max. Acceptable up to 1.5% with penalty. Rejection above 1.5%.	

	Physical Specification	Offered Specs
	(Size15-50 mm)	
-15 MM	5% Max acceptable up to 10% with prorate penalty.	
+50 MM	5% Max acceptable up to 10% with prorate penalty.	

Other Deviations: